

Plants – Products Distribution

Libby, McNeill & Libby Chicago



Libby's Foods and Where They Come From

Libby, McNEILL & LIBBY has established kitchens and prepares its different foods at the very source of supply. Libby has always followed the principle that foods must be placed in the cans in the freshest possible state, and it has firmly adhered to this rule ever since the days when its founders began packing cooked corned beef in Chicago, more than half a century ago.

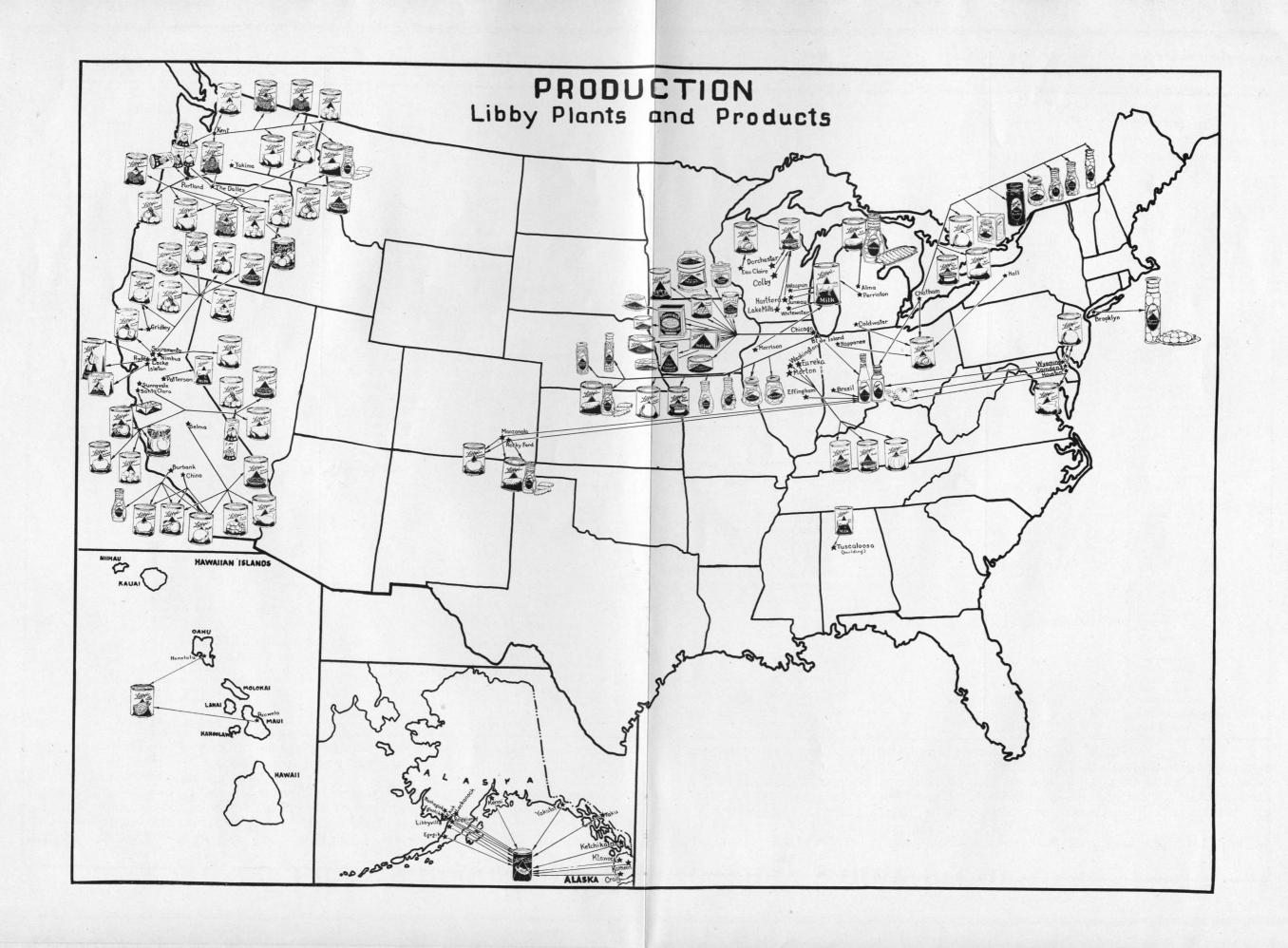
Today, with canning kitchens distributed from Alaska to Southern California, and from Hawaii to the Atlantic seaboard, the same policy is maintained with every

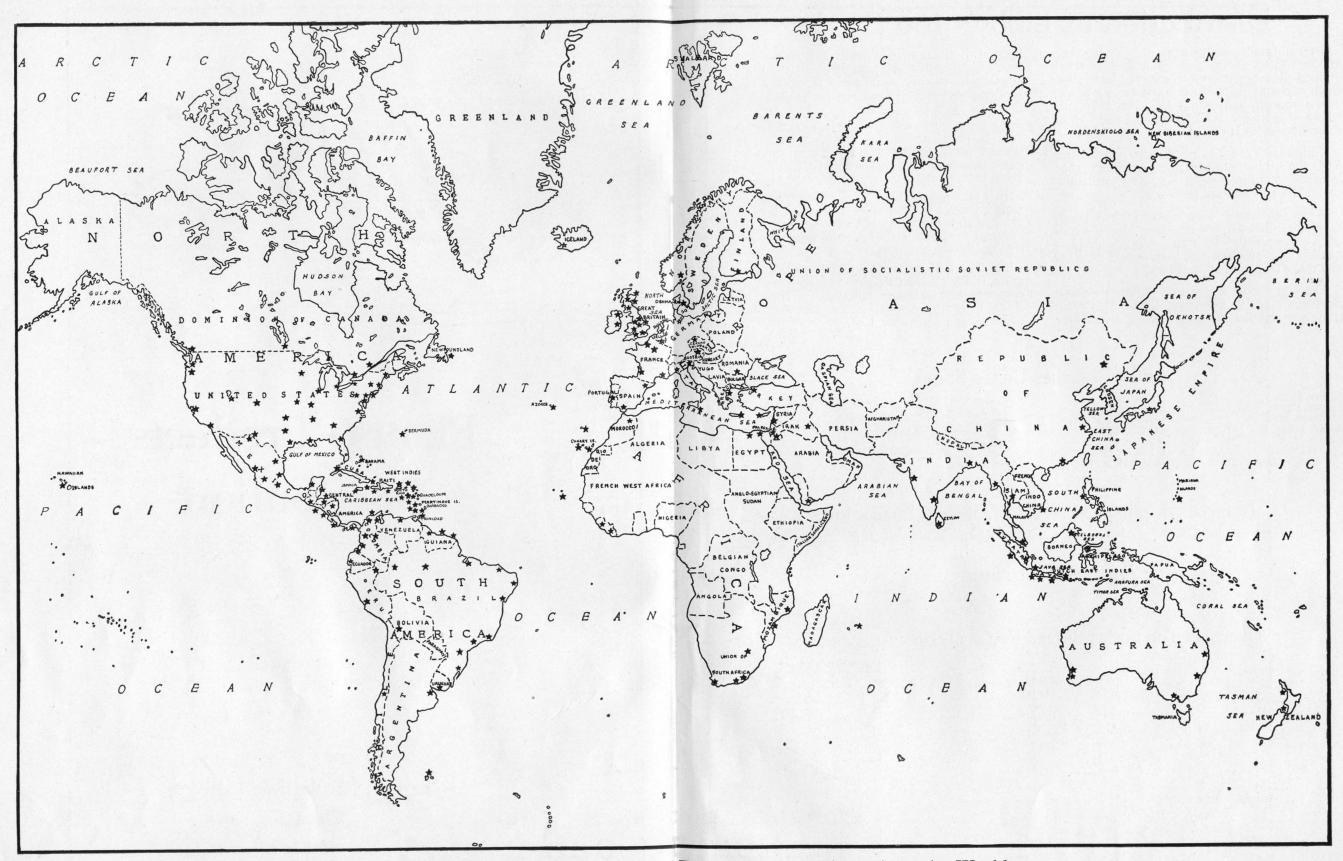
product. A tabulated list of these kitchens, with the names of their respective products, is shown here. The map inside illustrates the picture more vividly.

Arrows on the map point to the spot where each variety of food is canned. In some instances the same variety is packed at several different points. The locations have been carefully selected, so that only the best foods are packed under the Libby label.

Libby's Foods are expertly selected and prepared by men carefully trained in Libby methods and governed by the uniform standard of Libby quality.

Plant	Foods Packed	Plant	Foods Packed	Plant	Foods Packed	Plant	Foods Packed
Chicago, Ill		Selma, Calif	. Apricots	Oakland Calif	Dried Fruits	Brooklyn, N. Y	. Olives—bottled, bulk
	Cottage Beef		Grapes	C+- Cl C-1'f	D-1-4 E- 3	Camden, Del	. Tomatoes
	Roast Beef		Peaches	Santa Clara, Calif	Dried Fruits	Camden, Del	Tomato Juice
	Imported Style Frankfurters	Sunnyvale, Calif	Apricots	Manzanola, Colo	Tomatoes		Catchup
	Vienna Sausage	Summy vale, Cam	Royal Anne Cherries	Management, Color	Sour Cherries		Tomato Puree
	Frankfurter Sausage		Apricot Jam		Gooseberries		Apple Butter
	Sausage Virginia Breakfast Patties		Pineapple-Peach Jam		Stringless Beans		Apples
	Virginia Breakfast Patties		Pineapple-Apricot Jam		Pickles, bulk		Apple Sauce
	Potted Ham		Fruits for Salad		Pickles, canned		
	Deviled Ham		Pork and Beans		Catchup	Wyoming, Del	Tomatoes
	Deviled Meat		Mince Meat		Tomato Puree		Tomato Juice
	Potted Meat		Maraschino Cherries		Tomato Juice		Apples
	Dried Beef Beef Steak and Onions		Peaches		Apple Butter		Catchup_
	Cooked Brains		Peach Jam	D. D. D. L. C. L	70		Tomato Puree
	Chielen a la Ving		Pears	Rocky Ford, Colo	lomatoes	Houston, Del	Tomatoes
	Chicken a la King Chicken Broth		Prunes		Sour Cherries	Trouston, Del	Tomato Juice
	Chop Suey		Tomatoes		Pickles, bulk		Catchup
	Hamburger Steak and Onions		Tomato Soup		Stringless Beans		Sweet Potatoes
	Veal Loaf		Tomato Juice		Catchup Tomato Puree		Tomato Puree
	Tripe		Tomato Products				Stringless Beans
	Corned Beef Hash	C-141 C-116	Desetes		Tomato Juice		Pickles—bottled, bulk, cann
	Meat-wich Spread	Gridley, Calif			Beets		
	Boneless Chicken		Spinach	Coldwater, Mich	Kraut Kraut Iuice	Blue Island, Ill	Apple Butter
	Chili Con Carne	Burbank, Calif	Pickles			A control of the cont	Pork and Beans
	Tamales	Durburn, Cumiri,	Pimientos	Eau Claire, Wis	Kraut, Kraut Juice		Catchup
	Snaghetti		Tomatoes	11-11 N N	V 4 V 4 I '		Chili Sauce
	Lunch Tongue		Tomato Juice	Hall, N. Y	Kraut, Kraut Juice		Mustard
	Lunch Tongue Mince Meat		Tomato Products	Bellona Station, N. Y.	Kraut Kraut Inice		Olives—bottled, bulk
	Plum Pudding	G					Pickles—bulk, canned, bottl
	Bouillon Cubes	Chino, Calif	. Tomatoes	Nappanee, Ind	Kraut, Kraut Juice		Relish—bottled, bulk Onions—bottled, bulk
	Beef Extract		Tomato Juice	D 7 T-1	C-1-1		Tomato Puree
Nushagak, Alaska	Salmon		Tomato Products	Brazil, Ind			Tomato Juice
Koggiung, Alaska		Nimbus, Calif	Rine Olives		Chili Sauce		Tomato Juice
		Nillibus, Calli	. Rupe Olives		Tomato Juice	Eureka, Ill	Peas
Egushik, Alaska		Yakima, Wash	Royal Anne Cherries	Effingham, Ill	Catchup		Corn
Kenai, Alaska	Salmon		Sour Cherries	Zimgiam, im.	Chili Sauce		Pumpkin
Yakutat, Alaska	Salmon		Pears		Tomato Juice	W-12-4 III	Deer
Lockanok, Alaska			Apples		Tomatoes	Washington, Ill	Peas
Egegik, Alaska		Y . W .	DI 11 '				Corn Pumpkin
		Kent, Wash	Blackberries	Alma, Mich	Pickles—canned, bottled, bulk		Tumpkin
Libbyville, Alaska			Raspberries		Stringless Beans	Morton, Ill	Peas
Ekuk, Alaska	Salmon		Kraut, canned, bulk		Peas		Corn
Taku, Alaska	Salmon		Pickles		Lima Beans	Colby, Wis.	Dogo
Carheen, Alaska			Kraut Juice	Chatham Ont	Pork and Beans		
Clawack, Alaska		Isleton, Calif	Asparagus	Chatham, Ont	Catchup—bottled, canned	Dorchester, Wis	Peas
					Mustard	Lake Mills, Wis	Peas
Craig, Alaska		Locke, Calif			Olives—bottled, bulk	Lake wills, wis	Lima Beans
George Inlet, Alaska	Salmon		Tomatoes		Pickles—bottled, bulk, canned		
Ionolulu, Hawaii	Pineapple		Tomato Juice		Relish—bottled, bulk	Hartford, Wis	Carrots
auwela, Hawaii	Pineapple		Tomato Products		Peas		Mixed Vegetables
acramento, Calif	. Apricots	Fresno, Calif	Paising		Apples		Peas
	Royal Anne Cherries	Fresho, Calil	. Idaisilis		Chili Sauce—bottled, canned		Beets
	Peaches	Portland, Oreg	. Sour Cherries		Tomato Puree		Peas and Carrots
	Pears	Torriana, oroginini	Pears		Chow Chow, bottled	Juneau, Wis	Evaporated Milk
	Plums (Green Gage, Egg)		Royal Anne Cherries		Onions—bottled, bulk		
	Figs		Apples		Kraut—canned, bulk	Morrison, Ill	Evaporated and Condensed 1
	Asparagus		Apple Butter		Mince Meat		
	Fig Jam		Blackberries		Tomato Juice	Patterson, Calif	Evaporated Milk
	Pumpkin		Loganberries		Kraut Juice	Sheridan, Mich	. Evaporated Milk
	Spinach		Raspberries		Tomatoes		
	Tomatoes		Strawberries		Asparagus	Tuscaloosa, Ala	Evaporated Milk
	Tomato Sauce		De Luxe Plums		Spaghetti	Waupun, Wis	Evaporated Mills
	Tomato Juice		Pickles		Pears		
	Tomato Products		Berry Jams		Vinegar	Whitewater Wis	Evaporated and Condensed M





Location of Libby's Branches and Sales Representatives Throughout the World

Distribution of Libby's 100 Foods

To facilitate the distribution of Libby's Foods in the United States and Canada, Libby has divided these countries into zones or territories. Each one is in charge of a Libby branch house. These branch houses are situated at points where shipping costs are lowest and where shipping service is the best.

Carload lots of Libby's Foods are sent to them from the Libby canneries. Then, in turn, they are ordered out in smaller shipments to customers in the surrounding territory.

When practicable, a carload of Libby's Foods is shipped direct to the customer from the cannery. Frequently, to lessen shipping costs, a number of customers pool their orders together and make up a carload, known as a pool car.

The first export shipment of Libby's Corned Beef was made in February, 1876. This early trade was handled by export firms, which were located in cities on the coast. Their business was to handle the shipping of goods from one country to another. The early firms handling this business were located in New York and San Francisco.

As the export volume grew, it became necessary to have centers for food distribution in distant parts of the world. These agencies have grown until today we have the list as given below.

In Libby's five major lines—namely, canned meats, fruits and vegetables, salmon, milk, and pickles and condiments—there are over 100 different foods, only a very few of which are not sold in foreign markets.

As a part of its foreign merchandising program, Libby's advertising has appeared in many countries and in many languages. These include French, German, Norwegian, Spanish, Chinese, and Japanese.

Libby Branches United States

Albany, N. Y. Atlanta, Ga. Baltimore, Md. Boston, Mass. Buffalo, N. Y. Central Dept. Chicago City Dept. Dallas, Tex.
Denver, Colo.
Detroit, Mich.
El Paso, Tex.
Houston, Tex.
I. I. & W. Dept.
Jacksonville, Fla.

Kansas City, Mo. Los Angeles, Calif. Memphis, Tenn. Minnesota Transfer, Minn. New Orleans, La. New York, N. Y. Norfolk, Va. Philadelphia, Pa. Pittsburgh, Pa. Portland, Oreg. Salt Lake City, Utah San Francisco, Calif. St. Louis, Mo. Seattle, Wash.

Branches of Libby, McNeill & Libby of Canada, Ltd.

Montreal, Que.

St. Johns, N. F.

Toronto, Ont. (Local Sales Agent)

Vancouver, B. C.

Winnipeg, Man.

Overseas Distributors

London

Paris

Antwerp

Manila, P. I.

San Juan, P. R.

Overseas Territories Served by Local Sales Agencies

Iceland

Peru

Argentine Republic Australia Austria Azores Islands Bahama Islands Barbados Belgian Congo Bermuda Islands Brazil British East Africa British Guiana British Honduras British North Borneo Canary Islands Cape Verde Islands Ceylon China Colombia Corsica

Costa Rica

Cuba Curaco Cyprus Czecho-Slovakia Denmark **Dutch East Indies Dutch** Guiana Ecuador Egypt El Salvador Falkland Islands Finland French Congo French Guiana French Indo-China Gibraltar Greece Grenada Guatemala Holland Honduras

India Isle of Crete Italy Jamaica Japan Liberia Madagascar Madeira Islands Malta Mauritius Mesopotamia Mexico Morocco (Spanish) New Zealand Nicaragua Norway Panama Paraguay Persia

Portuguese East Africa Roumania St. Lucia St. Vincent Siam Siberia Sierra Leone South Africa Spain Straits Settlements Sweden Switzerland Tobago Trinidad Turkey Uruguay Venezuela West Africa (British) West Africa (French)