The University of Chicago The School of Commerce and Administration 00496 OFFICE OF THE DEAN April 25, 1923 President Ernest D. Burton Faculty Exchange My dear Me. Burton: Fentirely agree that it is now time to write Bingham. And I return the file of correspondence which you sent me. In accord with your request I suggest some such answer as the following: My dear Mr. Bingham: Our survey of the budget situation for next year makes it clear that we shall not be in a position to respond favorably to your suggestion for the establishment of an Institute of Personnel Research. I appreciate none the less your cooperation in calling the matter to my attention. Yours very sincerely. Marshall LCM: EL Enclosures

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April 25, 1925

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BUREAU OF PERSONNEL RESEARCH RESEARCH BUREAU FOR RETAIL TRAINING LIFE INSURANCE SALES RESEARCH BUREAU

CARNEGIE INSTITUTE OF TECHNOLOGY

SCHENLEY PARK - PITTSBURGH

DIVISION OF COÖPERATIVE RESEARCH
W. V. BINGHAM, DIRECTOR

EDUCATIONAL REFERENCE AND RESEARCH INDUSTRIAL AND ENGINEERING RESEARCH SCHOOL OF LIFE INSURANCE SALESMANSHIP

March sixteenth,

130

President Ernest DeWitt Burton, University of Chicago, Chicago, Illinois.

My dear Dr. Burton:

It is my suggestion that the University of Chicago establish an Institute of Personnel Research.

This Institute is described in the paper left with you, entitled "The Student Personnel Office and Its Relation to Personnel Research in Business and Industry". Its aims are, in brief, to enlist the cooperation of business establishments and university departments in getting needed facts about 1) occupations and careers, 2) traits and qualifications requisite for success in those careers, and 3) educational objectives, materials and methods needed in training for those careers. The importance of such information for students, instructors, and administrative officers - particularly for the deans and the other student advisers - is obvious. It is needed by colleges everywhere; so much so that personnel work is being undertaken in many institutions by officials with neither equipment nor special training in scientific approach to this problem.

Since the results of sound personnel research are of value to industry also, and obtainable only with the help of industry, an essential feature of the program is the organization of groups of industrial and business concerns to cooperate in the research and to shoulder a major fraction of the expense.

Thirty-six thousand dollars a year will provide the essential nucleus of the staff. This staff can then be enlarged as different research bureaus are organized and financed by groups of business houses. It has been our experience at Carnegie Institute of Technology that initial appropriations are matched from such sources in the ratio of at least two to one.

The work of the Institute of Personnel Research is intimately related to that of several established departments, notably Political Economy, Education, and Psychology. It must operate in close touch with the faculties of these departments, as well as with the supporting business associations on the one hand, and the administrative officers

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of the Colleges on the other. The closest contacts, however, would be with the faculty of the College of Commerce and Administration. For this reason it may be best to establish the Institute as a branch of this College. Here is the laboratory for personnel research and planning; but the Deans and student advisers in all the colleges of the University would help in the investigations and share in the results.

This plan for university personnel research in conjunction with business and industry has been developed in Pittsburgh by a group of Chicago alumni. It is our ambition to see this movement progress under auspices which will insure the most value in future years to students and graduates, as well as to multitudes of workers commercially employed. We shall be gratified to hear that this plan for an Institute of Personnel Research is receiving your careful consideration. The returns from this research will, we are confident, help in the general movement to make the undergraduate Colleges of the University educationally superior - models of definiteness in objective, of discrimination in the selection of students, and of wisdom in dealing with each separate individual. At the same time, would any single project give more promise of developing cordial support for the University from the business men of Chicago?

Very Aspectfully yours,

WVB.D.

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J. HVW

March 24, 1923.

My dear Mr. Bingham: -

Your letter of March 16th in regard to the establishment of an Institute of Personnel Research is received and will have President Burton's early attention.

Very truly yours,

Secretary.

Mr. W. W. Bingham, Carnegie Institute of Technology, Pittsburgh, Pa.

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March 24, 1928.

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Your letter of March 16th in regard to the establishment of an Institute of Personnel Research is received and will have President Burton's early attention.

Very truly yours.

Secretary.

Mr. W. W. Bingham, Carnegie Institute of Technology, Pittsburgh, Pa.

April 25, 1923

Mr. W. V. Bingham, Carnegie Institute of Technology, Schenley Park, Pittsburgh, Pa.

Dear Mr. Bingham:

I acknowledge yours of April 23 for which I thank you.

Frankly, the situation looks

difficult to me. The demands upon us in

projects already undertaken are very heavy,

but I am not expressing myself to President

Burton and am waiting to see what the gentle
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Yours cordially,

HAROLD H. SWIFT

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Carnegie Institute of Technology Schenley Park - Pittsburgh

April 23, 1923.

Mr. Harold H. Swift, Swift &Company, Chicago, Illinois.

Dear Mr. Swift:

The present situation regarding the Division of Cooperative Research is as follows:

Dr. Charters has definitely tied up with the University of Pittsburgh, but Yoakum, Strong and I are free to bend our energies toward the establishment of the proposed Institute of Personnel Research at Chicago.

I am inquiring of President
Burton whether he is yet in a position to
decide on the wisdom of taking steps in
that direction now. We are looking with
a great deal of eagerness for an indication
of a favorable attitude on the part of the
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Yours very truly,

(Sgd.) W. V. BINGHAM-Director

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(Sgd.) W. V. BINGHAM-Director

April 27, 1923.

My dear Mr. Bingham: -

Answer to your letter of March 16th has been delayed longer than I anticipated. It has required considerable time to consider all sides of the situation. It is now however clear to us that our budget situation for next year will not permit us to comply with your suggestion for the establishment of an institute for Personnel Research. I am grateful to you for calling our attention to the matter, and should have been glad if the plans proposed by you had seemed practicable.

Very truly yours,

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THE INSTITUTE OF PERSONNEL RESEARCH

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The Student Personnel Office and its Relation to Cooperative Research in Business and Industry

by W. V. Bingham

Carnegie Institute of Technology
Pittsburgh, Pa.
1923

THE INSTITUTE OF PERSONNEL RESEARCH

The Student Personnel Office and its Relation to Comperative Research in Susiness and Industry

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Carnegie Institute of Technology Fitteburgh, Fa. THE INSTITUTE OF PERSONNEL RESEARCH: THE STUDENT PERSONNEL OFFICE
AND ITS RELATION TO COOPERATIVE RESEARCH IN BUSINESS AND INDUSTRY

The Need and the Opportunity

No privilege of the university is more precious than its opportunity of helping its students to find themselves.

Some students with outstanding aptitudes, to be sure, need no help in planning their careers. But thousands choose their life occupations by merely drifting into them. What a stupendous waste! They elect to become teachers or surgeons or business men or mining engineers without adequate acquaintance with the requirements and rewards of these various occupations. They make momentous decisions without any systematic attempt to learn whether they may not possess, all unsuspected, special talent - in scientific research, for example. They need just the sort of help that Harold Stevens found, at a critical hour.

Stevens was an engineering sophomore, conscientious and hardworking. But after two years of persistent digging, failure loomed ahead.

Twice he had received formal warning that his work must improve. This however,
was impossible; he was already doing his best. Inevitably he would be dropped.

What could be salvaged from the wreck of his plans?

On careful inquiry it appeared that Stevens was studying engineering largely because his father and an uncle whom he admired both thought that
it was the best training for earning a living. Neither he nor they had ascertained that the boy's natural endowment included somewhat less than the average
ability in mechanics and in higher mathematics, and that he had no special
talent for dealing with people. His native capabilities apparently had never
been considered. He did fairly well in chemistry, but most of all he enjoyed

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talent for dealing with people. His native capabilities apparently had never
been considered. He did fairly well in chemistry, but most of all he enjoyed

being out-of-doors, studying natural history at first hand, and especially rocks. He had a collection of minerals which he had been gathering since early boyhood, searching for new specimens wherever he went. Asked why he had not studied geology as a profession, he hesitatingly confessed that the thought of teaching was distasteful to him. When the obvious fact was brought to his notice than an economic geologist is the key-man in many mining ventures, his face lighted. Impossible as it may seem, it had never occurred to him that there was a connection between his most enduring interest - in rocks - and what he considered a real live man's job. The upshot of the matter was that his entire attitude toward study changed. Stevens is now making a creditable record in an intensive geological and chemical course of training, directed straight toward the petroleum industry.

This is a simple and obvious case, and yet Stevens' predicament is that of thousands of young men and women every year.

What to do? What to study? What goal to choose? Many never find, as long as they live, a career rich in usefulness and happiness, one which might have been theirs if at the right moment the needed information about fields of opportunity as well as about their own abilities and aptitudes had been available. The Student Personnel Office with its auxiliary research activities is the indicated response of a university to this vast need.

Values, Remote and Immediate

The ultimate social values of fundamental scientific research on these problems of life adjustment are obvious. Each increment of fact and principle will eventually medify practice, not only in many institutions of higher learning, but wherever boys and girls come seeking information about themselves and their potentialities. These ultimate returns are well worth the necessary investment of years and brains and wealth.

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But it is not necessary to wait for the remote completion of patient research to realize returns on the investment. From the very beginning, the young men and women, the faculty members, the employers who are brought into touch with this work, are made thoughtful thereby. Almost immediately the tendency is begive more heed to each person's real welfare, to conserve and develop to the full each one's best possibilities. The actual work of personnel research itself yields repeated opportunities for helpful personal contacts. The impetus to self study and development which students receive under these wholesome auspices is a return immediate and tangible. Another valuable return is the stimulus to superior teaching, to more painstaking selection and classification of students, to greater personal interest in the graduates and their continued growth.

Cash Returns to Society

These values may seem hard to gauge. But at least the financial returns can be conservatively estimated. They are large.

Consider the money value of one sensible well-informed vocational decision. Edward Emmett, home from the war in 1919, had planned to pick up again the thread of his interrupted electrical engineering course, until he learned that there are already relatively too many electrical engineers, while there is a dearth of specialists in the ceramic industry. He accordingly changed his course, and on graduation three years later, stepped into a post in a great pottery works, at once more responsible and remunerative than that of any of his chums who had taken the electrical engineering training. Granted that he maintains this lead, the mere money value to him and to society of his increased earning power due to his decision to take up ceramics, has been estimated at about \$70.000.

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Can society afford to permit decisions involving such a money value to be made each year by multitudes of young men in the absence of full and accurate information regarding occupational possibilities and requirements?

Each mistaken decision of a college boy, wrongly made through lack of information, costs the community in the long run at least \$50,000. Each career wisely chosen and wisely planned because adequate and timely aid is given in selecting the field where the most valued work can be done, by the same token adds upwards of \$50,000 to the total wealth - not to mention the still greater social assets that accrue from the happiness and satisfaction of men and women engaged in congenial work. An agency that in the course of each year opens the way to a minimum of only two hundred right decidions - among the thousands annually made inthis city - adds every twelve months to the sum of productivity and community wealth a total of ten million dollars.

The Personnel Office of the Future

The day is not remote when each university will have its Student Personnel Office. It will be in charge of a Dean who has large human sympathies and a deep understanding of young people, and who also has a thorough grasp of personnel principles and technique.

To this office, twice a year, each undergraduate in the institution will be entitled to come for a personal conference about his plans. Adjoining the Dean's room will be a reading room with all the best books and articles that have been written about occupations and careers. This information will be systematized so that a student who wants to learn about a profession such as law, or hospital management, or a career such as the illustrator's or the foreign missionary's, can instantly be referred to the most authoritative and illuminating sources.

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Finding Oneself

But a student, to lay his course wisely, must know not only about possible destinations, but also about himself. How will the Dean of Personnel be able best to help him in self discovery and appraisal?

Much can of course be accomplished in personal interviews. But inaddition to the facts and impressions which readily come to the surface in an intimate conversation, the Dean will need to have at hand an educational summary of the student's career, together with a personal history record on which are noted such possibly significant items as accelerated or retarded rate of progress through school; participation in sports; work history; hobbies, and their persistence; instances of the exercise of personal leadership and responsibility; and the like.

There will be need also for improved interest analysis blanks, to facilitate the exploration for special aptitudes often unsuspected.

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The Probabilities of a Student's Success

An adjoining suite of small rooms will furnish needed space and quiet for individual examinations. Here assistants familiar with the special equipment and technique will find out how a student compares in essential measurable traits with students who have been measured in previous years and whose success or failure is now a matter of record. A prospective dental student, after having been given a series of tests of manual steadiness, strength, and delicacy of movement, will be told: "You rank in the top ten per cent of dental students in native motor equipment. Don't hesitate to go ahead with your preparation for dentistry through uncertainty as to your ability to acquire the essential skill" - or: "You are one of the many who are apt to be disappointed by discovering in the Junior or Senior year that it is quite beyond you ever to acquire superior manual dexterity with dental tools. The records show that dental students starting on their training with physical equipment like yours have only two chances out of seven of passing their senior technical examinations."

Probabilities of success will also be computed from standardized examinations of a more general nature. "A comparison of your scores with those of earlier students indicates that, other things remaining the same, your chances of making good in the medical school are three out of five; in the law school, about two out of five; in pharmacy, nine out of ten. In engineering, freshmen who make the same score as you in these examinations have left school for one reason or another before February in sixty-eight cases out of a hundred." And so on.

In the music room, equipped with tonoscope, audiometer, monochord and forks, a talented girl looking toward years of training for a musical career, will find whether or not she has heavy handicaps in any of the elements of native musical capacity. Sometimes the examiner will find himself in a position to encourage training on the piano and to predict disappointment if voice or violin is attempted.

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Students are always glad to get inventories of their own traits of personality, temperament and character, especially when their significance for success is pointed out. For these purposes, all of the most useful aids, including self-ratings, instructors! ratings, standardized examinations and interviews, and cumulative records of past accomplishment, will be at the disposal of Dean and students as need arises.

Aids to Personal Growth

Up to this point in our picture of the Student Personnel Office, it may have been inferred that the task of helping students to know themselves and their educational and occupational possibilities is one of finding a square hole of the right size for each square peg. Or, to use another inadequate analogy, the thousands of possible careers are like suits of clothes in a department store, and the Dean of Personnel is the salesman who takes the student's measure and then sorts out for his consideration the suits most likely to meet with his approval in fit, texture, pattern, durability and price. This analogy does violence to the facts in one essential regard. It assumes that the garment must exactly fit the man; but in choosing a career, it is - ultimately - the man who grows and adapts himself to fit the garment.

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Among our undergraduates, for example, is a prospective business man who is timid, who lacks self_confidence. His room-mate, on the other hand, is habitually over-confident, arrogant to a degree that robs him of influence or popularity even though he is aware of his handicap. To each of these boys the Dean gives not only the appropriate advice and encouragement, but also the technique most likely to eliminate the undesired traits and bring about a just balance of self-esteem. The highest privilege and service of the Dean of Personnel is in helping students grow into their possibilities.

The Need for Allied Research Bureaus

Before undertaking to operate such a student personnel office, it is necessary to face squarely the following facts: There are enormous gaps today in the information available to students about various fields of opportunity.

There are equally large omissions in the available methods of examining students.

Research is imperative. To be sure, a most useful student personnel office can be operated today, as it is already successfully operating under different names, at Dartmouth, Northwestern, Pennsylvania, and Illinois; but a far-sighted policy will flank such an office with strong research agencies, to supplement and improve present practices.

This movement to proceed systematically about a vitally important task that has heretofore been neglected by our institutions or handled in a haphazard way - is new. It is pioneer work. The Student Personnel Office must be an experimental station where procedures will be developed for nationwide use. It needs the support of allied research departments. It needs and can commend the cooperation of large employers in industry and business.

Among our undergraduates, for example, is a prospective business man who is timid, who lacks self-confidence. His room-mate, on the other hand, is habitually over-confident, arrogant to a degree that robs him of influence or popularity even though he is aware of his handicap. To each of these boys the Dean gives not only the appropriate advice and encouragement, but also the technique most likely to eliminate the undesired traits and bring about a just balance of self-esteem. The highest privilege and service of the Dean of Personnel is in helping students grow into their possibilities.

The Need for Allied Research Bureaus

Before undertaking to operate such a student personnel office, it is necessary to face squarely the following facts: There are enormous gaps today in the information available to students about various fields of opportunity.

There are equally large omissions in the available methods of examining students.

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Cooperation of Business Houses

The best way to insure active support and cooperation from large industrial and commercial concerns is to carry on for them research on their own personnel problems. Such research they are glad to pay for, because the results are demonstrably worth the cost.

The more tangible returns to higher education from this business research are:

- 1. Improvement in personnel research methods and technique.
- 2. Accumulation of data essential for university studies of human nature, of occupations and careers, and of the traits and qualifications essential for success in those careers.
- 3. Accumulation of data valuable for determining teaching objectives, and for constructing curricula.

Less tangible, perhaps, but important, is the vitalizing of classroom teaching that comes from the cross-fertilization of academic and industrial
activities. Students listen when an instructor speaks with the enthusiasm and
authority born of fresh contacts with the world of industry and affairs.

Business houses are paying for personnel research and consultation this year at Carnegie Institute of Technology about \$60,000.00. This sum covers the cost of the work one for these concerns; but it does not provide for working up the data gathered in a way to yield either university curriculum material or generalizations in economics and psychology. The expense for such research has to be borne by the institution, or met by specific grants from foundations such as the Commonwealth Fund and the National Junior Employment Service. Economies for both the educational and the business researches result from the close association and cooperation of the two types of study.

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Partly by such cooperative arrangements as these, the ideal university personnel organization will plan its arrangements for service to the students both of today and of tomorrow. This institute or group of related personnel bureaus and departments, will be built around the Student Personnel Office. Its obligations will be first to its own undergraduates; then to the students of future years in this and other universities; to the boys and girls in the schools; and also to the executives of cooperating industries and to the many thousands of men and women in their employ. Immediate service to students and to employers will go hand in hand with research destined to increase our knowledge of human nature, our knowledge of occupations and careers, and our understanding of how best, through improved personnel practice, to make this knowledge available to undergraduates.

Following-Through to the End Result

Highest value will attach to reliable information regarding the ultimate outcome of selection methods and of personal and educational influences.

The range of reliability within which the Thurstone tests of engineering aptitude will predict the ability of a high school graduate to carry successfully the studies of an engineering course, is now known. But it is not yet known with what reliability, if any, the tests predict success in the practice of engineering. Years of follow-up are required. The relative value of different engineering curricula and methods of instruction similarly should be evaluated in terms of the professional competence for which they pave the way.

It is appalling how little is really known today of the final effects of training. Something is known of more immediate results, such as increased ability to carry subsequent courses in the curriculum; but measures of more persisting effects are all too few.

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Medical science was in a similar predicament until recently. It was customary to keep minute records while a patient was in the hospital, but after an apparently successful recovery and discharge, the account was closed. Then came a realization of the necessity for following-through to the end-result. Months and even years later, conditions were found to develop which had significant bearing on the original surgical and medical treatment. Perhaps no single modification of general procedure has done more to advance medical knowledge than this insistence upon the necessity of studying the remote consequences as well as the more immediate effects.

A new day will come in college education when a similar necessity is recognized and individual student and alumni records are kept with sufficient detail to permit study of the end-results of educational influences. The young people in colleges and professional schools are entitled to our best. Year by year we are modifying their minds and characters; and the influences we employ should be scrutinized and checked with a care and a knowledge of effects no less than we demand of those who treat their bodies. The Student Personnel Office and its affiliated research bureaus must have a far vision. Opportunities of service to students of future years and of other institutions must be kept in mind even in the pressure of immediate/demands.

The Staff

Personnel service and research calls for able men af experience.

They must be equipped, both by nature and by special training, to deal effectively with people and with personnel problems.

It is necessary that these men have assurance of a substantial livelihood and a reasonable security of tenure if they are to refuse business offers and to turn their energies whole-heartedly toward the development of a long-term program of personnel service and research. Medical science was in a similar predicament until recently. It was customary to keep minute records while a patient was in the hospital, but after an apparently successful recovery and discharge, the account was closed. Then came a realization of the necessity for following-through to the end-result. Mosths and even years later, donditions were found to develop which had algulficant bearing on the original surgical and medical treatment. Perhaps no single modification of general procedure has done more to advance medical knowledge than this insistence upon the necessity of studying the remote consequences as well as the more immediate effects.

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The Cost

The initial annual expenditures for an Institute of Personnel Rescarch, over and above the receipts from services to cooperating industrial agencies, are estimated at \$36,000. Of this sum, \$12,000 covers the cost of the Dean's office. It provides for the direction of the Institute and for the immediate supervision and operation of its central department, the Student Personnel Office; \$18,000 is required to supplement the funds provided by business concerns for the support of personnel research bureaus; and \$6,000 is provided as a nucleus for educational research, to invite specific grants from the foundations and to permit the maintenance of an educational bureau of reference. An investment of \$180,000 spread over a five-year period, will be matched more than two to one, as hitherto, by funds from other sources. And every dollar so expended is a long-term investment. Through the years a constantly increasing number of students will find their way into careers rich in the satisfactions of work enjoyed and rewarded.

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Summary of Activities of an Institute of Personnel Research

- 1. Maintaining the Student Personnel Office: to provide for individual conferences, for vocational reading, for examining, for keeping the files of current student histories and also the norms and statistics by reference to which predictions of a student's probable success are expressed.
- 2. Getting information about occupations and professions, the opportnities they present and the qualifications they require for success.

 Charters' researches on the pharmacist and on the private secretary, Strong's investigations on the functions of the manager in the building construction industry, and Yoakum's classification of types of executive and clerical positions, may be cited as typical steps toward what is needed.
- 3. Improving methods of finding out a student's abilities, interests, and aptitudes.

B.V.Moore's differentiation of graduate engineers into successful designers and salesmen, and Thurstone's predictions of success in the first two years of the engineering college, are excellent examples of research on ways of helping a student to get a useful inventory of his own qualifications as an aid toeducational and vocational decisions.

4. Following up individual graduates and non-graduates to learn the endresults of different kinds of education and experience.

No serious attempt has ever yet been made to maintain adequate records of educational and occupational careers, gathered in sufficient number and kept over a sufficient period of years, to be significant.

5. Preparing modifications of subject-matter, curricula, and training methods in the light of investigations as to what training actually is required for specific educational goals.

Charters' curriculum for training retail store executives to train sales people, the Carnegie Life Insurance sales supervisors' course, and the four-year curriculum for the training of printing executives, have been developed after careful scrutiny of systematically prepared duty analyses and analyses of dufficulties.

6. Maintaining research cooperation with business and industrial establishments.

Large cooperation is needed from commercial concerns, such as those which have made possible the investigations of the Carnegie bureaus and the Industrial Research Department of the Wharton School.

7. Training advanced graduate students in the methods of personnel research and administration.

The investigations of the Institute serve as a training laboratory. The demand for trained men, both in the universities and in business, far exceeds the supply.

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THE UNIVERSITY OF CHICAGO DEPARTMENT OF PHILOSOPHY

JAMES H. TUFTS

April 28, 1923



To President Burton:

With reference to the proposal by W. V. Bingham, I have not had the opportunity for any careful examination of the material which Mr. Bingham left here and which was turned over to Mr. Marshall. I have talked with Mr. Judd and have read the confidential report of Mr. Marshall attached hereto. Mr. Judd agrees with Mr. Marshall that it would be unwise to transfer the whole organization bodily from Pittsburgh. In view of the opposition of both Mr. Marshall and Mr. Judd to such transfer, I think it would probably be unwise, irrespective of the merits of the proposal if considered apart from its relationship to these administrative offices which would have very much to do with the work in question.

My own rather slight acquaintance with the work at Pittsburgh has led me to think that it was a good experiment for that institution, but a doubtful one for our institution under present circumstances. Our College of Commerce is developing very rapidly but along lines which are on the whole fairly conservative in their relation to the city and to other departments in the University. To expand this work by so large an addition to its budget as this transfer would make necessary does not commend itself to me as just the thing which we need most at this juncture.

As to the personnel work, I believe strongly in the importance of more and better advice to students based on more scientific methods than is our present system. Our deans are many of them people of good judgment and sympathetic with the needs of the students. But we have not done much for them in the way of giving them information which they ought to have and in co-ordinating, as Mr. Robertson suggests, various lines of advice which might be made available from the Bureau of Recommendations and other sources. I agree with Mr. Marshall that a slow growth of personnel work in connection with the growing importance of various administrative procedures is our most desirable line of progress.

I am not prepared at this time to speak with any confidence as to the individuals mentioned. I know Bingham, Yoakum and Charters personally but the question of bringing any one of them here is complex. My off-hand impression as between Bingham and Charters would not, I think, be just the same as that of Mr. Judd. I have rather had the impression that Charters was a less substantial person but

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I have not had the opportunity to read his recent publications.

I think however that we ought to make some reply to Mr. Bingham with reference to his larger proposal for transferring the whole personnel organization. As above stated, my view is that this is probably not wise.

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Confidential Report to Mr. Swift and Mr. Burton Concerning the Proposal by W. V. Bingham I shall not go into the details of his proposal: the essence of the matter is that he proposes a net addition to the University's budget of \$36,000. quite irrespective of any sums which might be collected from the outside. He proposes to transfer his whole organization to us, making it a part of the School of Commerce and Administration, but rendering the following services: a. Personnel service and advice for the entire university. b. Instruction service in the School of Commerce and Administration. c. Cooperative research in the city. I have gone through his material fairly carefully and have reached the following tentative conclusions: a. The results of his work at Carnegie have not justified the expenditures. b. His staff is at present loaded with people who are not worth transplanting, except as some individuals are worth transplanting. There are certain general comments which seem to me appropriate: a. In general it is doubtful wisdom to shift a whole organization to another environment. It is particularly doubtful in this case because this particular organization has developed an exaggerated notion of salaries and of the leeway it ought to be allowed to have. Furthermore, its relationship to the public has not been along lines that could be entirely approved by the University of Chicago. It would not be easy for the organization to change its viewpoint so as to meet our ideals after it came over to us bodily. b. It is tremendously easy to deceive ourselves on this matter of personnel work in educational institutions. Surely, it has been abundantly established by our industrial experience, that the personnel work must be geared up with the general administration. What we need most of all is better administrative handling of our students' affairs. This includes personnel work, but to establish a large bureau of personnel work in the university before we have secured effective administration of student matters in other particulars would almost certainly be a futile performance. We are ready for a slow growth of personnel work among our students in connection with a slow improvement of various administrative procedures. I cannot believe that we are ready for a spectacular introduction of an expensive bureau for this work. c. This does not mean that research in this field should not be encouraged; it should. It is, however, very distinctly one thing to encourage research in personnel; it is very distinctly another thing to bring in a \$36,000.00 bureau which would deem one of its duties to be that of guiding (if not directing) the personnel work of the institution. I have checked my impressions by confering and corresponding with other people. The matter may, I think, be appropriately summed up as follows: a. Mr. Judd thinks highly of Mr. Charters; fairly highly of Mr. Yoakum;

and rather poorly of Mr. Bingham.

b. A confidential source which sums up the opinion of five or six people not mentioned in this communication, thinks that Charters is a second rate man who is becoming a first rate man; that Bingham's work at Carnegie is open to somewhat serious criticism, both with respect to its results and with respect to its ideals.

c. President Scott is enthusiastic about Bingham and his work and hopes that we will move the entire group to the University of Chicago.



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- d. Franklin Meine is enthusiastic over Bingham and his work. He thinks that the success of the army work is due to Bingham more than to any other single factor. Beardsley Ruml, upon the whole, thinks well of the situation. But I somehow get an impression that if the responsibility were his, he would move rather slowly and would split the group up.
- e. Mrs. Robinson clearly thinks it would be a great mistake to bring either Bingham or his group and I infer that this reflects the opinion of Mr. Robinson as well.

Turning, now, to somewhat more constructive considerations, I allege as follows:

- a. Mr. Judd is much interested in bringing Charters to Chicago. He has talked tentatively about a joint appointment between the Department of Education and the School of Commerce and Administration. There are many things to consider in such a proposal. Presumably it does not stand alone, but is linked up with some other considerations.
- b. It is highly desirable to expend our personnel work with particular reference to personnel work in industry. I believe that it is discussable whether Bingham should be brought in and encouraged to build up that work slowly. Consideration of such an issue obviously becomes a consideration of the relative desirability of various persons.

Yours very sincerely,

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CARNEGIE INSTITUTE OF TECHNOLOGY

SCHENLEY PARK - PITTSBURGH

DIVISION OF COÖPERATIVE RESEARCH W. V. BINGHAM, DIRECTOR

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April 21, 1923.

President Ernest D. Burton, University of Chicago, Chicago, Illinois.

My dear President Burton:

Will you shortly be in a position to give consideration to the project we discussed, for the establishment of an Institute of Personnel Research?

A copy of my earlier letter is attached.

This project as defined in the document on "The Student Personnel Office and Its Relation to Cooperative Research in Business and Industry" has been discussed with Deans Marshall, Robertson, Tufts and Judd, and with Harold Swift. I hope that their reports to you will be uniformly favorable, and that it will be found to articulate well with your general plans for the development of research and for the best possible service to the undergraduates.

Very truly yours.

W. V. Bingham.

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Copy of Letter of March 16, 1 9 2 3

President Ernest DeWitt Burton, University of Chicago, Chicago, Illinois.

My dear Dr. Burton:

It is my suggestion that the University of Chicago establish an Institute of Personnel Research.

This Institute is described in the paper left with you, entitled "The Student Personnel Office and Its Relation to Cooperative Research in Business and Industry". Its aims are, in brief, to enlist the cooperation of business establishments and university departments in getting needed facts about 1) occupations and careers, 2) traits and qualifications requisite for success in those careers, and 3), educational objectives, materials and methods needed in training for those careers. The importance of such information for students, instructors, and administrative officers - particularly for the deans and other student advisers - is obvious. It is needed by colleges everywhere; so much so that personnel work is being undertaken in many institutions by officials with neither equipment nor special training in scientific approach to this problem.

Since the results of sound personnel research are of value to industry also, and obtainable only with the help of industry, an essential feature of the program is the organization of groups of industrial and business concerns to cooperate in the research and to shoulder a major fraction of the expense.

Thirty-six thousand dollars a year will provide the essential nucleus of the staff. This staff can then be enlarged as different research bureaus are organized and financed by groups of business houses. It has been our experience at Carnegie Institute of Technology that initial appropriations are matched from such sources in the ratio of at least two to one.

The work of the Institute of Personnel Research is intimately related to that of several established departments, notably Political Economy, Education, and Psychology. It must operate in close touch with the faculties of these departments, as well as with the supporting business associations on the one hand, and the administrative officers of the colleges on the other. The closest contacts, however, would be with the faculty of the College of Commerce and Administration. For this reason it may be best to establish the Institute as a branch of this College. Here is the laboratory for personnel research and

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planning; but the Deans and student advisers in all the colleges of the University would help in the investigations and share in the results.

This plan for university personnel research in conjunction with business and industry has been developed in Pittsburgh by a group of Chicago alumni. It is our ambition to see this movement progress under auspices which will insure the most value in future years to students and graduates, as well as to multitudes of workers commercially employed. We shall be gratified to hear that this plan for an Institute of Personnel Research is receiving your careful consideration. The returns from this research will, we are confident, help in the general movement to make the undergraduate colleges of the University educationally superior — models of definiteness in objective, of discrimination in the selection of students, and of wisdom in dealing with each separate individual. At the same time, would any single project give more promise of developing cordial support for the University from the business men of Chicago?

Very respectfully yours,

W. V. Bingham.

WVB. HD

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Very respectfully yours,

W. V. Bingham.

WVB. HD

The Alumni Council

The University of Chicago

OFFICE OF THE SECRETARY

January 26, 1923.

240

Dr. Ernest D. Burton,
Director, University Libraries,
Faculty Exchange,
The University of Chicago.

Dear Dr. Burton:

Answering your letter of January 23, your suggestion, that you address the Alumni in our March number rather than the February number, is a very good one.

I shall, therefore, devote most of
the space in February on the matter of President
Judson's retirement, and will present your
greetings to the Alumni in March. I will appreciate
getting your article by Mazch 1st.

Cordially yours

A.G.Pierrot,

Alumni Secretary.

AGP-W

The Alemin Council

The University of Chicago

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January 26, 1925.

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Dr. Brasst D. Burton, Director, University Libraries, Faculty Exchange, The University of Chicago.

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Q. G. Viened,

A.G.Pierret, Alumni Scoretary.

W-TDA

May 22, 1923 Mr. S.J. Samelow. The Unionist, 127 N. Dearborn St., Chicago, Ill. My dear Sir: Your letter of the 18th addressed to President Burton has reached his office in his absence in the East. He will not return to the University for a week or more. Meanwhile I am writing this to acknowledge your note with the enclosed editorial. I am sure that I am warranted in saying that President Burton would regard your proposition with a good deal of interest. Specifically I believe that he would agree with me in saying two things: that before the administration of the University would feel able to make any intelligent comment upon your proposition it would be important to know whether the diverting of the current of the river to the space between the two drives of the Midway would bring into our neighborhood the disturbances incident to commercial traffic such as the blowing of whistles. The second thing which I think the President would be likely to say is that beyond the point to which I have just referred the matter seems to be one upon which engineering experts alone would be likely to be able to make significant comments. Very truly yours. Assistant to the President NB/H

madred in 103

Move The River

By S. J. SAMELOW

Much discussion has been going on regarding the roofing of the Chicago River. The project is practical, engineers advise us, and would be a valuable inovation. This would remove certain limitations to which the down-town district is subject, and would at the same time yield a vast portion of land for traffic purposes.

In studying the project, it occurs to us that it would perhaps be more practical to move the river to some other part of the city instead of roofing it. This means simply cutting a canal from the lake along some line south or north of the down-town district and filling up the ditch through which the Chicago River flows at present. The new course of the river could of course be directed along any line ascertained to be most desireable.

We would suggest that the new ditch be cut through the Midway, the broad open area between 57th and 63rd Streets, right south of the University. This is just where the South Park Commissioners and the University of Chicago have for some time considered tapping the lake to connect Washington and Jackson Parks. As a matter of fact part of the ditch is already excavated.

The River could be made to flow through that cut in a straight line as far west as desirable, and from there in any direction determined to a point in the drainage canal. This would move the Chicago river to a line where it could be used as an ornament, for shipping as well as drainage purposes. Roofing the river at the present location as suggested would prevent its use for navigation.

We believe this project of moving the river is entirely feasible, just as feasible as it was to cut the drainage canal. This leads to another thought—the complaint that the drainage is lowering the lake. Why not compensate for this by filling in at the shore lines—extend the shores into the lake in proportion to the amount of water withdrawn. These are at least suggestions that engineers should look into seriously.

been reawarded when injustices cease.
unionist, I feel that the trade union moven to but recognize the injustice of the Citizens ting on capital punishment in an economic dispusenthe whole fabric of a nation, or all nations, is eel that the building trades now in accord would a resenting such action, and as one who has much the better citizens of Chicago, I suggest that the actors of Chicago take such action as will allow now in accord to be in accord and show the world natural, and that they recognize their error and strate their intent to be just. I hope those of the stry and the citizenship of Chicago who believe and forgive" policy will at least give those trades to prove that their better judgment did not prethey too believe in the sacredness of agreements.

Yours very truly, JOHN H. DONLIN,

Labor Developing; But ind American Workers

f a kind not usually found in the American press abor and British labor conditions are being reportof articles in the New York World written by the correspondent, John L. Balderston.

n points to the difference in the attitudes of l British labor towards political action. In this con-

ys:

k that Labor in the y keeping out of pogovernment to what in Europe the 'bournas in some ways than here."

Wages Higher

. Balderston is ining that American tout of politics; it partisan politics, but use has it kept aloof ctivity.

e in economic status Mr. Balderston thus: igher in America, ev-) the greater wealth tates, than in Enger proportion of nales to Labor in Amer-

some degree for the sthods, Mr. Balder-British workers are i," that in England longs to his own ill often removes his by a 'gentleman.'"
"always says 'sir'

"always says sir is deferential to his does not apply in does not apply to all nerally they feel that iss, that they belong one day it will come

Not United In Politics

As to the Labor Party, it is so composed that in Parliament its representatives are as far apart as would be a group composed of W. Z. Foster, Scott Nearing, Gifford Pinchot and Senator Borah.

Returning to economic conditions—conditions which make life what it is—Mr. Balderston reports:

"In the past two years 7,000,000 workers in Great Britain have sustained total wage reductions in their weekly full time pay amounting to \$3,000,000,000 a year. These figures are official and do not include agricultural workers, domestic servants, public employees or part time workers of any kind."

Mr. Balderston finds that this economic suffering has strengthened the political organizations of Labor, but that it has likewise weakened the unions "and thus tended to concentrate labor activities upon political agitation" rather than upon economic action.

Economic Movement Suffers

Mr. Balderston says the unions are finding it more difficult to cooperate because of past failures and resultant jeulousies and mistrust; nor does he find agreement among the Labor members of Parliament as to the unA Fearless Champion of Human Rights 25



00752

A National Labor Magazine—Devoted to the Best Interests of the Wage-Earners of America

Chicago,

May 18 1923

Mr. Ernest DeWitt Burton President of The Chicago University Chicago, Illinois

Dear Sin .-

Enclosed is an editorial which appeared in our issue of May 19th. We should very much like to have your comment on this project and shall be pleased to print anything you wish to say regarding the subject.

Copy of issue in question is going forward by concurrent mail.

Respectfully yours

The Unionist

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The Standard

Proposal for Preliminary Written Examinations for the Doctor's Degree in Psychology

It is a special requirement of the department of Psychology that the candidate for the Boctor's degree must take and pass, at least six months prior to the final oral examination, written examinations as herewith designated:

Systematic Psychology - The examination in this field will assume a familiarity with the history of modern points of view in psychology and their connection with the broader background of philosophical and scientific thought. It will assume that the student has read intensively the writings of several of the more prominent of modern psychologists and that he has some acquaintance with such recent movements as behaviorism and the Gestalt psychology. The paper in systematic psychology will require half a day.

Experimental Psychology - The paper in this field will deal at once with the experimental methods and with the chief results obtained by means of those methods. Familiarity with work utilising both human and animal subjects will be assumed. The topics to be dealt with include the sensory processes, perception, attention, learning, memory, thought, feeling, fatigue effects of general organic conditions. The paper in experimental psychology will require half a day.

Psychological Measurement - Familiarity will be assumed with the usual forms of statistical technique and their use in the study of individual and group differences and the problems of psycho-psychics. This examination will also cover the various forms of psychological tests. It will require half a day.

Neurology - This examination will deal with the evolution of the nervous system, receptors, effectors and with the anatomy and physiology of the human nervous system. Half a day will be required.

One two hour examination is to be taken in each of khx two subjects to be selected from the following list:

Social Psychology Abnormal Psychology Educational Psychology Business and Industrial Psychology

Questions:

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When should such a plan be put into effect?
Should all present candidates take such examinations?
If so, a time requirement such as proposed would have to be temporarily waived.

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Coment Horpine of Jesus a Mary. 225 West Fortenth St. 225 Fest Townent 5, 1923,
New York City March 5, 1923,
Autor To the Revenue St. Burton, Resident of the Harversity of Chicago Most esteemed Dr. Buton, the technique of your elevation to the presidency of the Unweisity were certainly, glad tidings to the alumnae realters things to the world; to these

rejoricing alumnae I belong:
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therefore, pleme permit me destend
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limitation; they beaute I congratulate
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as at the University (Outober 1896 to

July 1899) I never has the privilege

of I to of taking an course under you. To did under Do. Houper and

Do. Judem, still your free and name were grite familiar. Yes, the University Senate hus chosen wisely m planing Dr. Bruton at the telm. This I know in the verdit of and the alumne of a quarter of a Century agr. Among the fragen as good wishes Joffer Hat your tenne of office my be glorious in, that he the great state of Lexas, you Day establish a southern branch

of the University of Chicago. Lefas rieds the torweist of Chinys as its unique organization; the triversity gethings have, without at least, a writer home, without The impediments of northern flasts and survey a home in the moth of a great acreage the students, as I recall, Sormerly delighted in goon of Stelan-Unweisity, Instance Hunden for the Smiler & Change codite and to early to anspect

The University of Chicago Department of Geology Chicago, Ill., March 26, 1923. Dean Nathaniel Butler, University College.

My dear Mr. Butler:

Replying to your letter of March 19th concerning the proposal for the establishment of a Southern Branch of the University of Chicago in Bell County, Texas: I presume that what you wish from me is some information with regard to the physical features of this part of Texas: I am glad to summarize them briefly as follows:

Bell County lies within what are known as the Black Brairie and Grand Prairie regions of Texas, which constitute a belt of undulating and rolling and hilly country of great fertility, Bell County being one of the largest cotton-producing counties of the state. The elevation ranges from 450 feet above sea in the southeastern part of the county to 1200 feet in the extreme western part, agricultural settlement being densest in the east. Agriculture is almost the only industry in the country. In 1920 there were 4555 farms, and the value of farm land was \$54,000,000. The principal town, however, Temple, with a population in 1920 of //, ooo, , has cotton seed oil mills, flour mill and foundry, and is a railroad division center. The county, in general, has good rail transportation facilities, although considerable areas in the southwestern part are more than ten miles from a railroad. Most of the public roads are very good in dry weather, but after rains the heavy soil becomes very sticky; many roads are almost impassible after rains during long periods. In recent years, however, great interest has been taken in road improvement. Most of the farming sections have good mail delivery service, and telephones are in use in most rural districts, good schools and churches are maintained in all sections, and at Belton is located the Baylor Female College, a Baptist institution. The region is one of the most densely populated districts in Texas, with an average population of 20 to 30 per square mile. The climate is mild and healthful, with a comparatively long growing season and adequate rainfall for agriculture. Snow rarely falls, and melts in a few hours. The summer includes some extremely hot days. The heat is considerably modified by the almost constant breezes. Though cotton growing is the principal agricultural industry, corn, oats, wheat and forage crops are grown to some extent, and cattle raising, hog raising, and sheep raising also carried on.

The county has no important mineral resources. There are, however, occurrences of oil and coal in adjacent counties.

Although I have not weighed carefully the desirability of establishing a Southern Branch of the University in this locality, I have given some consideration to the advantages which the district would offer for the location of a scientific station. Dr. Horatio

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ne principal town, however, Tougle, with a popularity in 1920 of 1/1 seems in the cotton seed til mills, floor ill satisfies and in the continue of the cont Newman, who is familiar, in a general way, with this district, tells me that the region would present little of interest from the zoological standpoint. I have not consulted with members of the Department of Botany, but in view of the fact that the district lies in the best portion of the cotton belt, it should possess advantages for agricultural research. From the geological standpoint Bell County presents very few features of interest, but thirty or forty miles to the westward there lies the Burnett-Llano district, a region of considerable economic importance from the standpoint of mineral resources and of much general geologic interest. While not equal, as a training field for geological students, to some districts in the western United States, its value from this standpoint would be considerable.

If there are any features of the region that you would like to have me elaborate more fully, I can very likely secure additional details from the information available in our library.

I am returning herewith Miss Miller's letter.

Very sincerely yours,

Eden S. Startus

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Very sincerely yours,

Flen I Shout

March 28, 1923

My dear Mr. President:

You will recall the peculiar letter written you by Mary Susan Miller suggesting the organization of a center of University activity in Texas. You will also recall that I acknowledged her letter over your signature and intimated that what she suggested would receive further consideration. With your approval I submitted her letter to Professor Bastin of the department of Geology. I quote here the important part of his comment:

"Although I have not weighed carefully the desirability of establishing a southern branch of the University in this locality, I have given some consideration to the advantages which the district would offer for the location of a scientific station. Dr. Horatio Newman, who is familiar in a general way with this district, tells me that the region would present little of interest from the zoological standpoint. I have not consulted with members of the Department of Botany, but in view of the fact that the district lies in the best portion of the cotton belt, it should possess advantages for agricultural research. From the geological standpoint Bell County presents wery few features of interest, but thirty or forty miles to the westward there lies the Bureett-Llano district, a region of considerable economic importance from the standpoint of mineral resources and of much general geologic interest. while not equal; as a training field for geological students, to some districts in the western United States, its value from this standpoint would be considerable."

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Very truly yours,

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The University Lecture Association

IN CO-OPERATION WITH

The University of Chicago

OFFICE OF THE DIRECTOR

March 28, 1923

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Very truly yours,

Wathaniel Bysler

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The University of Chicago

Department of Geology

Chicago, Ill., April 5, 1923.

Dean Nathaniel Butler, University College.

My dear Dean Butler:

Replying to your letter of April 4th with regard to a proposal for the establishment of a branch of the University of Chicago in Bell County, Texas: I have read Miss Miller's second letter, which you enclosed. In limiting my previous reply to giving you some information in regard to the natural features of Bell County and discussing the value of the district fr m the standpoint of scientific instruction I was not attempting to dodge the main question at issue, but was acting rather under the territor that you were better qualified than I to pass on the general educational value of the proposal. My general reaction in the matter, however, is perfectly strong and definite. It would appear to me that the establishment of a branch of the University at any point in the South at the present time would weaken rathern than strengthen the influence of the University, by scattering its activities. There are so many opportunities for increased usefulness here at home, opportunities far beyond our present powers of accomplishment, that-I can see no purpose in transferring a part of our energies to a distant field. The only standpoint from which I looked at all seriously upon Miss Miller's proposal was that of the use of the district as a scientific observation and experiment station, which would be a very different matter from the establishment of a branch of the University there. Even for such purposes, it does not seem to me that the region offers any large attractions.

Very sincerely yours,

Edem J. Parter

Che University of Chicago Department of Sectory

Oniongo, III., April 5, 1983.

Dern Wathaniel Morler, University Collect.

My doan Dean Butler:

The the establishment of a branch of the University of University of University of University of University of University of the Editor of the Saillor's second letter, the Saillor of Sa

Very sincerely yours,

En I Bette

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Miss Mary Susan Miller, Convent Hospice of Jesus and Mary, 225 W. 14th Street, New York.

My dear Miss Miller:

For President Burton who, as you will readily understand, is just now very much occupied with enumerable details and who is preparing to leave for Cleveland, I am writing to say that in view of the problems and demands which are immediately confronting the University, it does not seem wise to take up at present the matter of which you have so kindly written.

I hope it is quite clear to you that as he said in his former letter, we greatly appreciate the spirit of loyalty to the University which prompted the letters which you have been good enough to write.

With all good wishes, I am

Very truly yours,

W.

April 10, 1923

Miss Mary Susan Miller, Convent Hospice of Jesus and Mary, 225 W. 14th Street, New York.

My dear Miss Miller:

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Very truly yours,

JAMES H. TUFTS

THE UNIVERSITY OF CHICAGO DEPARTMENT OF PHILOSOPHY

April 11, 1923

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President Ernest D. Burton, The University of Chicago.

Dear President Burton:

I return Laing's letter for filing.

With reference to the Summer Quarter, we both thought that someone should have a more explicit responsibility in the way of studying the program of fered and the departmental recommendations to discover whether we are doing as well as might be done in the way of variety of courses, new courses, and outstanding men. Mr. Laing in connection with his summer teaching at Columbia had been told by some of his students there that they would naturally have preferred to come here but that they had already taken courses offered and did not find further work which they could take to advantage.

You are probably familiar with the fact that when the departments have been regularly asked for their summer estimates the circular has stated that probably no more funds will be available than for the preceding summer. I think this may have had a somewhat deadening effect upon some departments.

The theory here has been that since the summer quarter is one of the regular quarters of the University it should not have a separate director as other institutions usually have. Nawhether we appoint a separate director or not, I think that in any case either a dean or a committee of deans should be appointed to plan for the Summer Quarter of 1924 as a whole and prepare suggestions to the departments to be submitted to them when the request for recommendations is made. I know that Professor Coss at Columbia takes a great deal of responsibility in the way of initiating new work through suggestions to departments and through conferences. I think that in company with the Deans of the Graduate Schools particularly I might work out some more suggestions along this line.

April 11, 1925

Fresident Ernest D. Burton,

I return Laine's letter for filing.

Convent Hospine of Jesus and Mary John Tity. 25 Pest Formleanth St. New York Tity. april 20, 1923 (1) Nathamel Butter, Erry.
Office of the President.
University of Change.
University of Change.
Use dear Mr. Butter, Was received dessume you are Dr. Button's letter. I assume you are So. Button's letter. I assume you are In. Button's letter. I assume you are ladden this secretary; to you are puch the party the your are like the trespon further a letter. I should not like the trespon further a letter. Button's valuable time, as I realize how the letter. multifacions are his duties about the educational problems of the Environty.

soonent Acopine of Jeans as nong april 20, 1923 () Rothers of the President. Office of the President. Survey, of the Survey. My dear Mr. Buther. how received down letter of April letterthe was received of dearway to you are such it adoluse this letter. I seemed the grow are some of a Bustine this seemest of the top and the thing to the form the later of dearway to the time of the time of the time of the time. bruttfarior are his duties short the educational problems of the Conversity.

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But I am wondering whether I must take as final Do Buton's answer, James Lake as final Do Buton's answer, James himself, I leaved the hisinens management dependes on others that the President, I am wondering whether, leaving for the present. the educational aspect, some me of recognizes authority-e.g. D. Mr. James Eay. Prevident of Belton Rational. Bank, Belton, Legar could approach the business management, there relieving Do. But - and arrange for future land estime. Gifts of large tracts of valuable land will not always be possible Dr. Harper sais Le Manget eventually the Amionsity must have a centre and applicated schools in Lexas. I fear later ma it will be impossible to interest eminent business brew to speak and make donations

But I am wondering whether I much as find to Button annew. 30. Huper himself. I barned the business morganish depended on when the Resident. I am mondering whether i leaving for the present the educational argust, some anthority - 2.9. P. M. James Eng. President of Better Rotund. Book, Rolling Lower could Apriad the Framis maingrab, there Mening For. Pointing and arrange for future sation. Pipp of long touts of valuable land will not always be foundled Dr Aufer rais to Mongho entertweelly the Smidnesty and have a center and appliested schools in verses. I see later we, it will be impossible to interest consist + Spenke and propie direction branin pen

for Belton, Bell County - So ideal in every way for a Senvirity tom. Bankers of national distinction have told me that later on it will be very deficult & against lands, suitable for educational institutions. A week ago, my cousie, Dr. Jack Millett-Trie-President of Commerce Trust Company, Kanens City told me here in New York that he would glady give & the Somvinity of Chicago fine thousand over of his sixty five thousand are ranch in Coleman County. Letar - on the Colorado River - if the Anwerity month establisher educational works in Lexan. It would be easy. Mr. Miller Sorp, of othan former Monisands of acres any where, even in or near Belton. Gifts of land all over the State would be forthcoming.

have told me that late in it will be very President of Commerce Sunt Confrom Huma Co Pen Hohe that he would glady give to the Running of Chicago . seems of his entity time. Letter - on the Colored Roser if the September of the September world entablished educations noton to Sugar. It would An. Miller sup, & Ahrin fore Morning any volume, even in land all ver the State Bellow Gilts of

If at any time later, Prendent Buston or Men would consider these gifts of land for educational Jurpner, please It me know, Am. Jozach Driller- Vice President of the City, Dro-Commune Smoot Company, Kansas City, Dro-Whis Father. Dr. J. Z. Driller, Jr. - Who, until last Dummer, man President fil. Governor of the Federal Reserve Bank, Kansar lity - would go of Chicago of lay
the matter before any body of managers. I have property Ishnes like & turn wer to the University - as frobably about of Clumma es Clummae in Legar their are same - if the University and its activities southwards to Legas.

If at any time later, Newdork Buster or Them gitts of land Wein world consider June El for Edwestingt purposes, President of Mes An. Loyd Briller - Vise Names By Mrs. Commerce Lund Confront, or his the land of Diller. He arter you Prindent fire. until last summer, Josephon of the Federal Persone Banks, Manuelly - mill go of Charge of lay the matter before any body of managere. I have property I should their to turn the University of froboly about Music and other Williams as alumn in of do the same - if the Summenty activities vathermade & Jegas.

Please do not disturt Do. Burton himselfbut knidly tell me whether there is any There organization of the University where the future only now be arranged. No me in the has any Selfish are I grind lassure you. Mr. James is a million aire - Do are my consine. It is for the brutual benefit of Lefar and the University of Chicago, Iphas. These gentlemen are now in the prime of life - with sufficient expense in University greations and almost unlimited experience in business methods I Lixas and the Southwest. Such a disinterest tris from the frenin newpoint is not always available to represent any part of Lexas.

Lexas lands are more

than one ordinarily inaginer.

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The Texas lands are valuable for smithing else besider the fossibilities of petroleum Ingineering and the Subturaneous hydrographywhich fields offer unlimited resources for the Department of Jeology. It is true the food your hours have among our foul need is working have among our cotton fields - but can not the University Scientists diseaver methods of extripating the bowl ween't which is a pational peril? The Department of Botany would have making the ordinary and unlimited field in making the ordinary but cotter plant, not only a perennial, but developing it into a Shrub or tree - So he and short on the do those and should be a Laboratory inaqually for the University of Chicago.

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There remember this is a personal letter. Sprin at the University - I lived in Room 35 Bucher Vall for October 1895 & July 1899,people turnes over their property of the Unwersity in consideration for a certain annuity during their lefe time. Thay I ask white this arrangement still exists as her been developed any more? Mrs. Beecher, for wishance, I man tot.

gave \$50000 ~ for Beecher Hell- as during her life received thereon a certain annuity. I've often mished the alumnal of the Honority and make domations in This Regardiation Rumber now Many Guesam Killer. J.B. Univ. of Chicigs.

reall that in I list mounty in constantion for a color Emmity daing this the time. May I give \$50000 de Paide volle

The University of Chicago

OFFICE OF THE DIRECTOR

Co-operation with Secondary Schools

April 26, 1923

Mr. Wallace Heckman, 134 S. La Salle St., Chicago, Ill.

My dear Mr. Heckman:

When President Burton received the first of these letters bearing the date of March 5th he raised with me the question whether the writer is a crank or whether there is something worth while in her suggestion. I felt that the only possibility of anything worth while was in the direction of the value of her suggestion to some of our departments of science. I referred the matter to the department of Geology and received their judgment that upon the whole there was nothing very important in the suggestion. So I wrote her on April 10th, a letter a copy of which is included in the material which I am sending herewith. She has again written under the date of April 20th. Before bringing this matter again to the attention of Dr. Burton, I am sending it to you, for I have no doubt that he will at once refer it to you for your judgment.

For myself I cannot see why the University should undertake to organize a "branch"in the immediate vicinity of the University of Texas on the one hand, and the Baylor College for Women on the other. I am quite incompetent to judge of the other part of her suggestion which has reference to possibilities in oil and other things.

Very truly yours,
Machaniel Bystler

OFFICE OF THE DIRECTOR

April 10, 1965

Mr. mailson Hockman, 134 S. Is ballo St., Whitesky, 111.

My dear Mr. Recknam:

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very train yours,

The University of Chicago

Office of the Counsel and Business Manager

April Twenty-seven
1 9 2 3

Dr. Nathaniel Butler,
Faculty Exchange.

My dear Dr. Butler:

I am returning with this

I am returning with this the files in the matter presented by Mrs. Mary Susan Miller.

As to the educational feature, you will know better than I whether her proposal has merit. In that respect I only refer to the fact that the Correspondence Study Department already has a large list of correspondents in Texas. That branch of University work is, I presume, as available now as it would be if there were a branch located in Texas. If there is a particular branch of research which the scientific men could pursue better there, in that event she may be right that general support could be had for it in that State. I do not doubt it would be cordially welcomed.

If she has particular gifts in mind to the University in land or property with the names of the persons interested, in that event the exact situation might be presented and the land accepted by the University for its general work with the understanding that if there shall develop a condition such that a location of certain work could be conducted there it might be well to pursue the subject somewhat further.

Perhaps at some convenient time if you happen to be going to New York apersonal conference would be more satisfactory than correspondence on this latter matter.

Very truly yours,

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or. Markensing Robler. From Exchange and. in the matter presented by two. Mary County Miller. the and factor of the rest of the course of file - too out factor of the rest of the rest of the factor of the rest of the Too out fact does out of the too out the too out of the too out there were a branch of research which the solontific men restor in the solontific men restor for the solontific mental or the solontific mental and solontific mental solontification of the first state.

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Miss Mary Susan Miller, Convent Hospice of Jesus & Mary, 225 W. Fourteenth St., New York City, N.Y.

Dear Miss Miller:

Dr. Nathaniel Butler and I have been studying the subject mentioned in your favor of April 20th. Together with the acting President we delightedly appreciate
your interest in the University. It may be that semething
concrete will later suggest itself to you which can be
taken up. Just at present it happens that several very important branches of work are being organized; foremost of
all at the moment the department of medicine, surgery, and
research which is consuming practically the whole time of
the president just now and the active help of the men in
that department and the attention of the Beard.

One feature of the present suggestion presents rather important, if not prohibitive, objections, that is the location of a branch of the University elsewhere. The scattering of the educational forces of an institution involves a diminution of effectiveness except in those cases where a separate location for one particular branch of study away from the quadrangles of the University is essential. That situation has been canvassed somewhat by conferences with our scientific men and no such demand appears at present requiring a location in the vicinity you have in mind.

As you are aware, the correspondence courses of the University are available and are very generously taken advantage of by young men and women residing in Texas. That branch of work would not, so far as can be seen, add essentially to its efficiency there by a branch location in that State.

We are hoping you will continue to bear the matter in mind and advise us if you discover any opportunity of definite advantage to the University which does not involve a location away from the quadrangles.

Dr. Burton desires me to express his grateful appreciation of your interest in the University.

Faithfully yours,

May Ten

Miss Mery Susan Willow, Convent Hospics of Jesus & Mary, 225 W. Fourteenth St., Wew York City, M.Y.

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AELIMINARY SUGGESTIONS LOOKING TOWARD THE FORMULATION OF A PROGRAM FOR PREVENTIVE WORK IN CHICAGO THAT MIGHT SUITABLY BE UNDERTAKEN BY THE
WIEBOLDT FOUNDATION

A. Child welfare programs

B. Health programs (physical and mental)

C. Crime prevention

A. Work for children might be pursued along several lines

1. Through investigation
2. Through experimentation

- 3. Through the formation and support of a joint committee to secure the adoption of the legislative program already recommended by the official investigating committees of 1911 and 1920 in the Child Welfare Field.
 - in Chicago; such a survey should be planned not merely to show what is being done in Chicago, but it would show also how far what is being done falls short of the best standards of work in different fields in any part of the country. This survey should deal not only with the problems of children who have already become dependent and delinquent but should deal with the adequacy of the present provision by the public authorities of the means of caring for normal children who may be prevented from becoming "delinquent" and "neglected." This would include recreation facilities, medical inspection in the public school, the school mursing service, the enforcement of the compulsory education and child labor laws. Should we suggest the co-operation of the University in such an inquiry?
 - 2) Experimentation -- The need for certain constructive measures in a preventive program can be most satisfactorily revealed by the method of experiment. In the child welfare field the two modern preventive

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Experimentation - The need for certain constructive measures in a preventive program can be most satisfactorily revealed by the method of experiment. In the child welfare field the two modern preventive

agencies hitherto lacking in Chicago (1) the nursery school and

- (2) the habit clinic could be established by means of demonstration.
- a) The Nursery School. Such schools originally provided in England by private funds were recognized by the "Fisher Bill" and are now supported by grants from the British Ministry of Education. These schools have come to be recognized by social workers and teachers in England as an important means of caring properly for the children of preschool age who are at present so gravely neglected in poor homes and who develop physical and moral defects before they are old enough to enter the public schools in our country. Provision for a single nursery school experiment is greatly needed in Chicago. The Miller-Palmer Foundation has already established such a school in Detroit
- b) A Habit Clinic for Children -- Such an experiment would be in line with the "Prevention of Delinquency" program which has been supported in New York by large grants from the Commonwealth Fund, and which is described in their annual reports 1921-1923 here attached. The School of Social Service Administration which has been greatly in need of both courses and field work in the psychiatric field would like to co-operate in such a plan by using the Director of the clinic as a member of the staff and the clinic as a training center for students.
- 3) Support of a Legislative Committee -- Certain needs have already been pointed out by the Hotchkiss Committee of 1911 (Juvenil Court and Children's Institutions) and more recently the Thorne Committee, 1920 (appointed by Mr. Charles H. Thorne as Head of the Department of Public Welfare under Governor Lowdon's administration). Very little has been done in the way of legislation to follow up the recommendations of these two official committees, the findings of which were based on some preliminary investigation.

The support by the Wieboldt Foundation of a joint committee with a competent salaried secretary to work for the enactment of the legislation recommended might be an initial step in a preventive program

B. Health

Hospital Social Service and Psychiatric Social Work — both very important for preventive purposes have been greatly neglected in Chicago. A preliminary investigation of the resources in this field should perhaps be made but it is

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clear to those familiar with the field that the establishment of a properly equipped Social Service Department in one of the good hospitals or dispensaries of Chicago would render great service not only by the service rendered individuals but by the influence it would have throughout the Middle West as a training center and as an example that might be followed by other institutions.

Experimentation

- 1. The need and value of Hospital Social Service could be most clearly set forth by a demonstration. A department could be established, for example, in the Central Free Dispensary. To establish such a department would involve an annual grant of approximately \$10,000 to \$15,000 a year, including (approximately) the salary of a director of \$4,000, and an assistant at \$2,400 and stenographic and clerical service \$1,500. More than one assistant would be needed probably after the first year. If the Foundation should establish such a department and support it for the first five years, its need would have been demonstrated and others would undoubtedly come forth to share in its support. Such a demonstration would also reveal the lack of resources in the community for preventive health work of various kinds, such as the discovery and care of incipient cases and the care of convalescents. Such a demonstration would also serve for the training of hospital social service workers. The School of Social Service Administration would welcome an affiliation with such an experimen whereby the director would give some courses at the University and the demonstration be used as a training center for Hospital Social Service workers.
- 2. A Training Center for Public Health Nurses -- The need of public health nurses is at present one that cannot be adequately supplied in the Chicago field. To meet this the Director of the Visiting Nurse Association (Miss Edna Foley) has been urging the School to establish some courses for public

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 Edua Folsy) has been urging the School to establish some courses for public

health nurses with adequate field-work training. This can be done only if the funds can be secured to provide for the proper training center, and a supervisor of field work who could also give courses for students in the Public Health Mursing field. Probably an annual grant of approximately \$5,000 would cover the whole expense of such a course and work mean putting into the field annually some properly equipped nurses for the Infant Welfare work, School Mursing, Visiting Mursing, etc. Miss Foley would be glad, I am sure, to furnish statements showing the need on such a training course and center.

C. Prevention of Crime

An adequate criminal justice survey is greatly needed in Chicago. When a jail survey was made two years ago at the request or under the auspices of the Community Trust at the request of the Cook County Commissioners, a great effort was made at that time to secure funds to follow up the jail survey with a compreheusive survey of the administration of criminal justice somewhere along the limes of the survey undertaken by the Cleveland Foundation of which I am sending you a copy in case you do not happen to have it in mind. When the subject was proposed here in Chicago the Community Trust felt that the expense involved was too great. An estimate indicated a minimum cost of \$30,000 and a considerably larger sum than this could be used to good advantage. At this time Ms. Dauchy and Mrs. Dummer agreed to furnish \$15,000 towards the undertaking if the Community Trust, or Association of Commerce, or any other of the men's organizations would furnish the rest. The money was not forthcoming and the whole project was dropped. This was one of the subjects proposed, however, in the memorandum we sent to the Spelman Foundation. Professor Merriam would, of course, be greatly interested and would probably be the logical person for the director of such a survey, since his experience as Chairman of the City Council Committee on Crime would be invaluable.

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april 17 68

My dear Harry, no organization so far as I cem aware, soists of the faculty alcumi other than the conquegation committee of fifteen. The intents of the faulty alemni below homen, among other themp, the care of this committee. This committee I færelly alemni so far has had nothing to do: the frew mallins refuned to it seemed to belong alsobure; and the ugular alcemni rirdently prefer to run them own affairs by themesters no doubt the committee will make a place for itself in terme, but in the manwhile, if wither you or the President knows of any maller it

the conjugation committee of fifteen of faculty alumi so for has had sufured to it seemed to bolong elessions.

ought to take up, I as chairman hear hear would be very glad to know, I it.

You cinculy

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april 17'05.

The University of Chicago

The Colleges of Arts. Literature, and Science

OFFICE OF THE DEAN

March 28. 1924

President E. D. Burton Faculty Exchange

Dear President Burton:

It would seem to me that in view of the fact that the University of Chicago is a co-educational institution it would be entirely appropriate that women should be represented on the Board of Trustees.

It seems to me that such a move would be not only appropriate and logical in itself but that it would be in the highest degree strategic just at the present time.

May I venture to suggest also as names that might be considered in this connection Miss Florence Bartlett (daughter of the donor of Bartlett Gymnasium), Mrs. Philip Post, Miss Shirley Farr.

Very truly yours

Emest H. Wilkins

EHW:A

Dean of the Colleges

The University of Chicago
The Colleges of Arrs, Afterware, and Science
Naroh 28, 1924

President S. D. Burton Paculty Fachenge

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Very truly yours

Emeat H. Williams

Dean of the Colleges

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Suggestions"

March 17, 1925.

Memorandum to Mr. Tufts:

take the first steps in the merging of the Department of Economics with the School of Commerce and Administration? I raise only one question about it. Is it possible that if Mr. Spencer should weary of administrative work Mr. Marshall might be restored to the Deanship of that School in exchange for the headship of the Department of Economics? I do not see that the merging of the Department would interfere with such a step if it should prove desirable, but I mention it lest it may have some significance that I do not see.

Ernest D. Burton.

March 17, 1925. Memorandum to Mr. Tufts: Would it be possible in the near future to take the first steps in the merging of the Department of Economics with the School of Commerce and Administration? tant eldiscog it al .it juoda noiteup eno vino estar I if Mr. Spencer should weary of administrative work Mr. Marshall might be restored to the Deanship of that School in exchange for the headship of the Department of Economics? I do not see that the merging of the Department would interfere with such a step if it should prove desirable, but I mention it lest it may have some significance that .ees jon ob I Ernest D. Burton.