HIBBARD SPENCER BARTLETT & CO.

CHICAGO,

Many 20, 1901.

My dear Doctor.—

I have spent a portion of the afternoon going over the plans of the gymnasium, hoping to find a way out of the present dilemma, but fear I

I have spent a portion of the afternoon going over the plans of the gymnasium, hoping to find a way out of the present dilemma, but fear I have discovered none that is practicable except the one of abandoning the entire project,—which would be as distasteful to me as it would be disappointing to you.

you will recall that in the outset. I proposed to build a gymnasium in memory of my son, if one suitable to the purpose and in harmony with the other buildings could be erected for \$100,000. Later it was determined that the sum of \$125,000 would be required, and with some hesitation (because I felt that the former was as large a sum of money as I could well afford) I promised the addition of \$25,000 to my original subscription.

It transpires that the architect was misled by the estimates submitted by contractors, and that the requirements of the University grew with a careful study of the situation, so that when the plans are fully completed, the lowest bid is \$243,000.

From the information I can gather regarding the present and prospective requirements, the building should be built after the plans which were submitted to the contractors, but how can it be done?

It will be very unfortunate to have the building cut down in size and fixed equipment to correspond with the length of my purse. if by

PP 64:20 The same and the shape applied their safe distributions are supplied to so doing it would not be such a gymnasium as the University needs. On the other hand, I should dislike to have a building to which my son's name was attached completed from any fund not furnished by me, -although I understand that plan is sometimes adopted.

that plan is sometimes adopted.

Can the difficulty be overcome through either of the following

suggestions, viz.,

First; - Abandon the idea for the present; that is, until someone is found who will erect a corresponding building, the two combined meeting the demand.

Second; - Erect as large and as good a building as can be paid for with the \$125,000 subscribed.

Third; -Drop the gymnasium idea altogether and erect some other building that will cost the original sum named, -\$100,000.

Fourth; -Disregard my desire to complete the building and erect the gymnasium as planned at a cost of \$243,000, and I take upon myself an additional load to raise my gift to \$150,000, the balance being paid out of some other fund.

I wish you would consider these various suggestions (they are not propositions) and tell me whether or no you think either is worth entertaining, and greatly oblige

Very sincerely yours.

To Prest. Um. R. Harper.

University of Chicago.

A6Baulets

PP 64:20 p. 2

HIBBARD SPENCER BARTLETT & CO.

CHICAGO,



September 3rd, 1900.

Dr. Um. R. Harper.

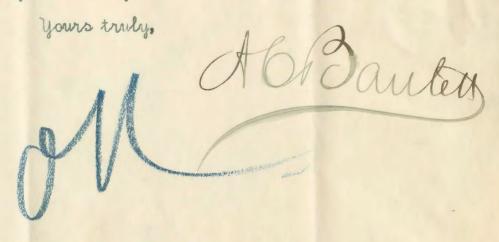
President University of Chicago, City.

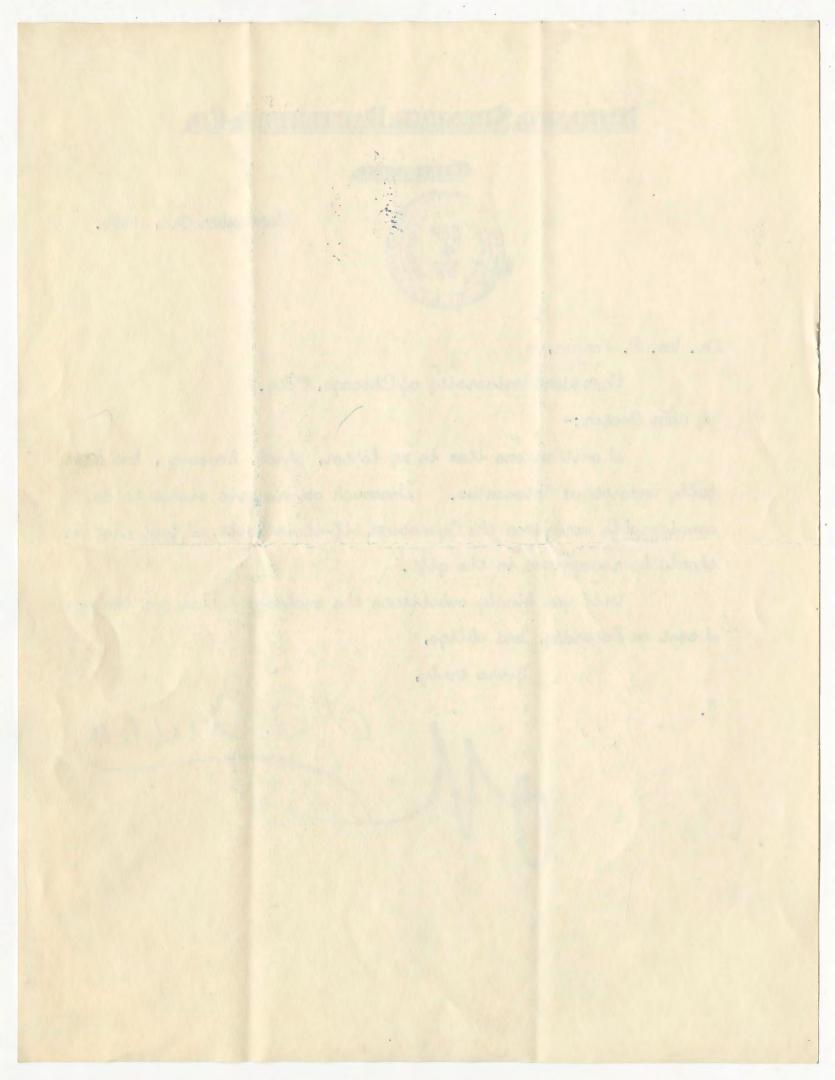
my dear Doctor:-

I omitted one item in my letter, which, however, has been fully understood between us. Inasmuch as Frederic wishes to do considerable work upon the Gymnasium, if it is built, I feel that he should be recognized in the gift.

Will you kindly substitute the enclosed letter for the one I sent on Saturday, and oblige.

8.





My dear Mr. Bartlett:

will you do me the favor, confidentially, to secure information as to the age of Mrs. Hitchcock? A very important estimate in connection with her gift is to be determined on the annuity basis, and to thus end we should know exactly what her expectation of life is. I have a great hesitation in asking her directly, and should be very much obliged to you if, in some indirect way, you could get the information for me.

We are also anxious to have the same information concerning Mrs. Kelly, your neighbor. It
is possible that you are already in possession of
the facts.

Mr. Ryerson has placed upon my shoulders the responsibility of securing this information, and I am hoping that I may have your assistance.

Very truly yours,

Mr. A. C. Bartlett.

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Very truly yours,

Mr. A. C. Hartlett.

Mr. A. C. Bartlett,

Phoenix, Arizona.

My dear Mr. Bartlett:-

hand and has been read more than once. I appreciate your continued interest and friendship. The story will have been finished one way or another within twenty-four hours from the time. I am dictating this letter. I want you to know that I am in good condition physically and mentally, that the affairs of the University are in the best shape that they have been in, all the budgets fixed for next year, and fixed on estimates that are much more conservative than anything we have yet presented.

I want you to know that I am going into this operation with the fairly clear conscience with reference to the University and the associated institutions. I have done my level best, and I cannot make myself believe that more than that can be expected. But I want most of all to

Mr. A. C. Bartlett,

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have you know how greatly in these last years your presence has strengthened me, and what a great satisfaction I have received from your friendship. No one factor has entered into my life more strongly or more rigidly. I am sure that whatever may happen to me you will stand by the University through thick and thin. If the worst should come, I hope you will keep an eye on my boys and let them talk to you once in a while. I am not despondent, and am going to try to win out.

Yours with great love,

W. R. Harper

A.C. 2. -52- A.C. A.

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IN SECURITION AND ADDRESS.

A COUNTY THE THE PARTY IN

Television of the

Chicago, June 1, 1915

My dear Mr. Bartlett:-

May gave me a great deal of pleasure. I am rejoiced that you are coming out of the woods, and that neurities and all the other diabolical inflictions which fate can entangle with that particular form of bodily disability are vanishing. If you are "as good as new" you will be in fine fettle for golf this summer, and I hope to have the opportunity of testing that fact. My own particular brand of golf is I think just about qualified to come in competition with that of a late neuritis patient. We have had a May which I don't believe residents of the Salt River Valley would approve. It has been cold; it has been wet. Nevertheless life has been very much worth living, and things are going on here very pleasantly. We have had sunshine indoors if not out, and June opens with

My door Mr. Sartistic-

To bee out to rester boom wor

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sunshine everywhere. To are to dedicate our beautiful new Classics Building on the corner of Bllis and Piftyninth Street, on Monday the 14th. Work on the Ida Boyes
Ball is proceeding, although it has been somewhat delayed by a strike. This of course is a part of the regular order in our good city of Chicago. I am thoroughly convinced from the paper which you sent me that you are indeed in the Garden of Eden. Thich person you claim to be of course I cannot undertake to say. To the best of my recollection there were three there. Presumably you are not Eve. You can take your choice between the other two.

The China trip was exceedingly interesting, and I think profitable. The Rockefeller Foundation last winter established a special board, the China Medical Board, instructed to carry out the plans recommended by the Commission. The work is proceeding rapidly, the first-being a definite organization of the medical school in Peking.

Others will follow, and I am confident that in the long future the benefit to China and to the world will be very material.

with cordist regards, in which Mrs. Judson joins, and looking forward with interest to seeing you here. I am.

Very truly yours.

H.P.J. - b.

Mr. A. C. Bartlett, Phoenix, Arizona.

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With cordial regards, to which Mrs. Jadson joins, at looking forward with interest to seeing you here, I am,

B. J. - L.

Mrs. C. Bartlett, Phoenix, Arisons.

Phoening May 29/15-My dear Doctor: In the Early days of the present-Century you write me a very Kind and interesting letter, from the other side of the globe, and to this time Ham received no Acknimledgment of your thinghifulness. This due to a lack of affrication upon my part; but top a pesselle dela, I hele by assol hinds

The hands of my good friends

At the minent of an winting

my children as theorine Airma

an offerhaid to fine of few friends

an offerhaid to fine of few friends

and a lide, whall wirest my few

semaining dellars in a liket to Chiles,

saw Rue Valley, as fresent, is Duspensin of activities I ham been afflicted with neuritiz and nearly every from of ailment up and down that particular line of distresses, I am non "resurring" quite rapidle, and the doctors assure me that I shall, shortly, he as god as new" Terhaps you know what that means: I de not. Herrener, I sopred to be back aming my neighbors and friends, and frequenting my old haunts, in time July, Muk the least

Dalubrius berjund des wifting The dun thines . Except. during a few hours in but has not yet warmen up to real dutinoner business, A large percentage of the Climate seekers have fled in antierpation of what may day: If there is any doubt in your mind regarding this being the Wentatte Garden of Eden, in the arriva Republican which I am mailing you herewith. The

protine, really, is not overdraun, had om Enjoyable and profilable hip around the unded the results of which ue shall ber later on I am rending you this little wind of Chanks, prelimman to sæ personal interview With warmest regards h. Mrs Judon and yourself Very Amicerly yours ABP Davitors

A.C.BARTLETT STATE STREET BRIDGE CHICAGO

> Christmas, Nineteen hundred twelve.

My dear Mrs. Harper,

Last Christmas, I received through my daughter, Florence, four volumes, containing letters from my friends and well-wishers, -- letters so arranged that I might unseal and read one each day during the year. It is the most valuable and by far the most highly prized gift which it is my good fortune to possess.

The daily joy which comes to me, as I begin the morning by listening, in thought, to the kind expressions of a friend, cannot be described in words.

You cannot know how much real pleasure and genuine happiness have been given me the past year, and will be given me throughout all time, by the contents of these four volumes, and I heartily thank you for the generous share you have contributed toward that end.

In the outset, I acknowledged each letter on the day it was read, but, on account of traveling, I was obliged, later, to discontinue my responses. I am resuming them as a whole at this late day, -- for which I beg your pardon.

Wishing you a very Merry Christmas and an equally Happy New Year, I am

Very sincerely yours,

Contex

Mrs. Wm. R. Harper, 5728 Woodlawn, Ave., Chicago.

HIBBARD, SPENCER, BARTLETT & CO.

CHICAGO Nov. 4, 1908.

OFFICE OF THE PRESIDENT

Harry Pratt Judson, Pres., University of Chicago. Chicago.

My dear Doctor: --

I am glad that you recognize the broadening influence of trade and are willing to have a member of the faculty receive direct, and the University indirect, benefit from a personal contact with the Commercial gentlemen who are about to make the Southern tour.

I wish that I might go, if for no other reason than to work off on the innocent and unsuspecting manufacturers and merchants some of those jokes you mention.

However, as you doubtless realize, my duty as a member of the board of trustees of the University of Chicago prevents my ever leaving the city for more than a day at a time.

Yours very truly,

6 Bankon

C

* HILITERACH, STUDY CONTROL STREET S. C. D. Concern and Charles

February 26, 1909.

My dear Madam:--

I am in receipt of your favor of the 25th inst.

I am taking the liberty of sending letter and enclosures to President Judson, of the University of Chicago, with the hope that the perusal may result in curtailing the num-ber of "little charmers" (that looks like a reference to Cupid) which the young ladies of the institution surreptitiously receive and uso.

I agree pretty well with Dr. Billings, for I must do so to be consistent. I
smoke cigarets myself and enjoy them immensely. I presume my consumption of the vile weed
in that form averages five cigarets per week.
Unlike Dr. Billings, I smoke cigars. But you
see, I am not a "growing" boy. So far as I
can discern, there has been no increase in my
stature for several years. Possibly this fact
is due to my smoking behit. I hope to graduis due to my smoking habit. I hope to gradually overcome it.

May you succeed in entirely doing away with the use of tobacco in any form.

Yours truly,

My dear Judom, Johnk Vous is Relf-

Mr. A. C. Bartlett, 1 State St., Chicago. H' b' Indson

ry 27, 1909

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d Wilmen

Mr. A. C. Bartlett, 1 State St., Chicago.

H. P. Judson

February 27, 1909

Dear Mr. Bartlett:-

Your interesting correspondence with Wiss Gaston is at hand. I am much obliged. When I was a student in Williams College my mother used to send me about three times a quarter an anti-tobacco tract, which I always regarded as edifying. I may say that those tracts bad no effect whatever in preventing the tobacco habit in me, as I never smoked until I was about fifty years old. By that time I suppose I had ceased to be a growing boy, and while it would please me if I had many more inches than nature has given me, I cannot really charge the lack to cigarettes. I wish Miss Gaston all success in an impossible attempt to do an impossible thing. At the same time I wish also that our young people would consume less tobacco, and more science.

Very truly yours,

H. P. Judson H. P.

Mr. A. C. Bartlett, 1 State St., Chicago.

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Mr. A. C. Bartlett, 1 State St., Chicago.

as late as Dec. 16, 1905 (3 weeks before the end) Pres Harper courtes a. C. Bartlett that he is feeling better and is looking forward to seeing him again. Had a pleasant Wisit with him last - Lunday. 1905



December 16th, 1905.

Mr. A. C. Bartlett,

2720 Prairie Ave., Chicago.

My dear Mr. Bartlett:-

had Mr. Eaton prepare deed of the plot of land at
Asheville, leaving the amount of compensation entirely
open. You were good enough to say that you would see
whether somebody down there would not like to purchase.
I leave the matter thus in your hands. It is
properly signed and I think everything is in good shape.

I am glad to report that I am feeling very much better the last three or four days and I am looking forward with pleasure to seeing you again. It was a very pleasant visit on Sunday.

Yours very truly,

W. R. Harper

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December 16th, 1905.

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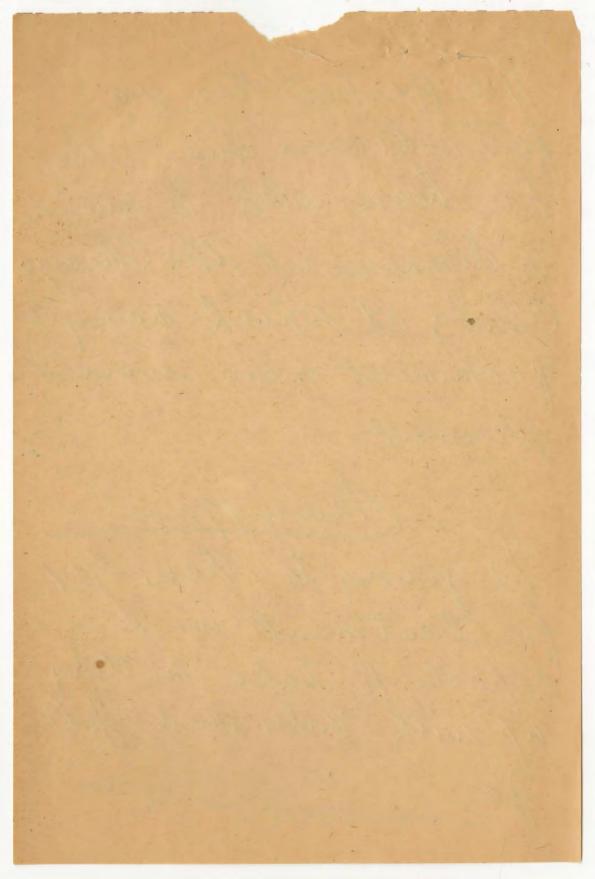
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Yours very truly,

W. R. Harper

Frenchis

Mrs. Harper has so far recovered that he has been able to attend a dinner at the Chicago Club, at which many prominent men were present. May 1905 to going to new york for treatment and expects to take matters up with Gates and J.D. Jz.



May lat. 1905. My dear Mr. Bartlett:-I am writing to tell you that the trustees have taken some important actions in these last days, and I suppose that the minutes are in your hands. If I did not think you had them I would write you in detail. Further, you will be pleased to know that Dr. Billings, after examining me a week ago yesterday, said that my progress was marvelous during the last few days. Last week I went to a dinner given by Mr. Earling at the Chicago Club, at which Mr. Marshall Field, Mr. Ogden Armour were present and severalief your friends were present. It was in honor of some English railroad gentleman. You will see that I am getting back into my old ways. I am going east this week to receive a continuation of the New York treatment and at the same time to take up matters with Mr. Gates and Mr. J.D.Jr. who returns from abroad. Mr. Hutchinson is to land Tuesday. We are looking forward with great interest to your return. Yours very truly, W. R. Harper

May lef. 1905.

John Thank

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Yours very truly.

W. R. Harper

Pres. Harper reports on progress of his illness. Samuel has gone back to Paris.

apr. 1905

Pres. A

Please give my regards to Florence and Mr. Sprague, and believe me to be

this winter instead of a good time. There may be some consolation

to you in what they tell me every day, that in any case I have had

rest. It isn't just the kind of rest that you and I enjoy, but

perhaps we shall have to put up with what comes.

Yours very cordially,

W. R. Harper

In surfaces

Mr. A. C. Bartlett,

C/o Mr. O.S.A.Sprague, Pasadena, Calif.

My dear Mr. Bartlett:-

Your vory kind letter of April Sth has been received. It was good of you to write me so fully and so kindly. I have been at home a week and the doctor, after an examination yesterday, pronounced the tumor still further reduced in comparison with what it was in the examination in New York City a week ago. This is certainly encouraging.

We have had a bad week here in view of Mr. Walker's death.

The regular Board meeting was held yesterday. Samuel has gone back to Paris and matters are moving along in the even tenugweetimeir way. You can easily see how greatly encouraged I am in view of the present situation, and I appreciate that you have had a hard time this winter instead of a good time. There may be some consolation to you in what they tell me every day, that in any case I have had rest. It isn't just the kind of rest that you and I enjoy, but perhaps we shall have to put up with what comes.

Please give my regards to Florence and Mr. Sprague, and believe me to be

Yours very cordially,

March 4th, 1905.

There are a few things that I we ampieus to not settled slinks
those six months or three years, shalover may come to us. One of
these, as I have eate to you before, is the pension system. I

Tr. A. C. Bartlett,

Phoenix, Arizona.

My dear Mr. Bartlett:- They brought me back last night in the hambulance and I had a very good night- the minth night after the operation. I am not allowed to standputs bed until Tuesday or allowed to stand on my feet until twenty days after the operation; ten days from to-day.

after I am able to move around on my feet. Billings and devandance outlined the situation pretty clearly. There is one chance in five that I may get well. This chance rents woolly upon the question whether the X Ray treatment can be used to advantage in my case.

We are losing no time and a very excellent is lay apparatus has been dinstalled in my room. I have already begun the treatment and an expert at the Presbyterian ospital on this subject, Dr. Smith, will go with me to Lakewood. If the X Ray does not take hold of my, they told me yesterday I might live six months to three years, according to 'he power of resistance which I might show. This is the whole

W. R. Harper

Mr. A. C. Bardlett,

saron Phoenia, Arizona.

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Wednesday of next week, and I am not allowed to stand on my feet until

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matter in a nut shell. There seem a ni retten

- to the state of

There are a few things that I am anxious to see settled within these six months or three years, whatever may come to me. One of these, as I have said to you before, is the pension system. I fact that this must be established, and I feel this all the more strongly because it seems to be so simple a matter, and to involve so small an amount of money I believe that the plan can be adopted and introduced practically without additional money. Of course I a matter of know the difficulties that will be presented in analytication so much importance, but I am going to hope that you as chairman of the Finance Committee will help me carry this through within the next three or four months whatever difficulties may present themselves. We cannot do anything that will give more stability to the University, and we can, at all events, adopt this principle, that after I am able to move around on my last. Stillings and we will out down the present pay roll by whatever amount is necessary smallend the w function posts; clearly. There is one shaper to five from time to time to carry out the pension system.

bidget this year 183,000., and it has been done without anybody
feeling it very seriously. Things were never I think in so compact
and Clean a shape as they are to-day. I hope that you are having a
very nice vacation. I thank you for the kind words which you have sent me
from time to time. I wish beyond all expression that I could be
with you in Arizona for two or three weeks, but I suppose that I
mus keep close to the X Ray now since this is my only hope for the future.
Yours very sincerely.

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March 22 1904

My dear Doctor: I appreciate

your thoughtpulness in winting me under duch adverse Conditions, and am delighted to receive your cheeful letter. I have watches your physical down goings and up comings as seen through the eyes of a Chicago reporter, and this morning lead in a California paper of the successful operation. I am new telegraphing the Whiffle to obtain reliable information and

Soundand Country of Co and we arrived to see through on min out in the to obtain reliable information and

une mes on this Country the Dungerns are Do excelled in this disease that I sufferse there is little real donger in an operation, I hope you will recover rapielly, and sincery in Phiemis where I shall he When you receive this note. Unusually strong and is enduring our visit - remarkably well. - the Spent Minday and yesterday al Catalina Island, and he is as fresh as a daisy trotay. I wish that Mis Harper and you could have been with us on the Island - exiffing the bail to and from, driday Evening Inf and Im Hale

une men on this larmon the surgery are its etallet in this disease that I before there is little real dongs a an operation, to hope you will werron orapidly sound singuely unto that you might Comaling in Phurm, when I shall be lever you were this note. Mr Ollo Spragne is to homenally stoots and is indusing our visit - unwhalf will on the Think Muday apply yesterday sal Octaline Island, and he is as that Mis Hayer and you could been with no on the tolored Okifford the Back to and from, Inday berning Inf and my Hate

HIBBARD, SPENCER, BARTLETT & CO.

CHICAGO,

may 23, 1901.

Just



my dear Doctor; --

You must have thought me very unappreciative and indifferent in not acknowledging the great compliment paid me by the "Cap and Gown". I had callers after you left Sunday evening, was engaged Monday night, and did not pick up the volume you brought me until after dinner on Juesday. Judge of my surprise when I found it dedicated to my unworthy self.

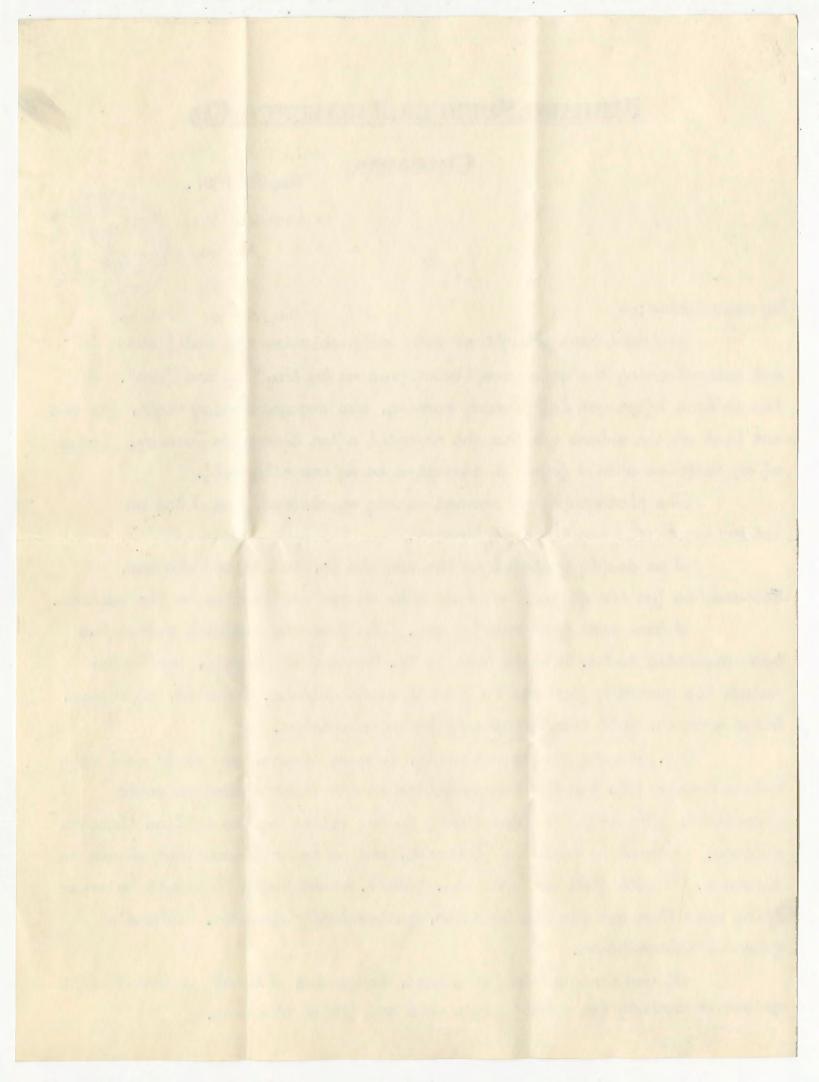
The photograph was secured during my absence, and I had no intimation that I was to be so honored.

I am deeply grateful to the man who is, or the men who are, responsible for the <u>crime</u>. I shall make my pen and inh bow to the editors.

I have some good news for you. The Dearborn Seminary matter has been presented to Mr. Hibbard both by Mr. Gregory and myself, and he has raised his guaranty from one to five thousand dollars. This is, of course, based upon the full twenty thousand being subscribed.

Mr. Gregory suggests that if, on your return, you would call upon Nelson Morris (who has had two daughters in the institution) he would undoubtedly appreciate the compliment to the extent of two to five thousand dollars. I think he would be flattered, and he has millions that should be expended. A call from you upon Mrs. John B. Drake ought to result in something more than was pledged by Helen, particularly after Mr. Hibbard's generous subscription.

If you can get them for a good, large sums'd think you and I might go out in company for a half day's raid and finish the list.



What I have said to Mr. Hibbard is that we should probably make a 40% assessment at once, and we hoped that would put the school on its feet for the entire future.

Sater, when the Seminary begins to be remunerative, there would be a reimbursement of these payments. I think that is the way we should présent this matter to all subscribers.

Would it not be well to do this business at once? People will begin to go away.

yours very sincerely.

A6Baules

J

The state of the s

Mr. A. C. Bartlott,

2720 Prairie Ave., Chicago.

My dear Mr. Bartlett:-

which you suggest that we do not have a fermal opening of the symmasium. I am a little surprised to receive this at the same time I think I appreciate thoroughly your feeling. Of course, if you think it best, we will be no further, but this would be the first building which we had not formally opened, and to fail to do this would be a great disa pointment to the departments concerned and the students in general. You will, perhaps, allow me the opportunity of taking the matter up with you some time soon.

Catobor 17th, 1909.

Mr. A. G. Rarclott,

2722 Prairie Aver, Chicago.

My dear Mr. Bartlett:-

I have your latter of October 18th in

which you someon that so do not have a formal equation of the years years then I am a little comprised to receive this part the same then I think I appreciate thoroughly your facility. Of course, if you think It best, we will go no further, but this would be the first building which we had not formally opened, and to fail to do this would be a would distribute pointment to the departments concerned and the students in grantal. You will, purhape, allow as the opportunity of taxing the estim up with you some time soon.

October 17th, 1903.

My dear Toctor. Thinking

you were about from

the city I have neglected

reflying to your letter

wint reference to the formal

opening of the gymmasum

opening of the services

prostricts necessary. I

remember the strain of the

ar letter of October 13th in
a formal opening of the
b receive this at the same
bur feeling. Of course, if you
but this would be the first
med, and to fail to do this would
tments concerned and the
ps. allow me the opportunity
time soon.

Corner Stone laying and untel gladty have the opening of the building, in a formal way avidus. The gymnasum, trust, will be in use long before Thanksguing Day, and I cannot see what benefit it until be to the cause of Education at-the University to ham it agam decheated lithe Use of the Students, And it-not-be well lopass this by! Very bulyyours Chican Oct-13/03 ACDaulett

of diffi redoted to reited to o receive this, out the same our fooling. Of course, Il you deril add od bluow slid dud bluew sind ob od list of bns .bon though concerned and the ups, allow me the opportunity .noos amit

Mr. A. C. Bartlett.

C/o Hibbard, Spencer, Bartlett & Co., Chicago.

My dear Mr. Bartlett:-

Good progress has been made on the gymnasium the last few days and I think we shall have everything in shape by the first of November. I am proposing that we celebrate the opening of the gymnasium on Thanksgiving Day. Will you kindly consider the matter and be good enough to give me such suggestions as are in your mind concerning it?

Mr. A. C. Bartlett,

C/o Hibbard, Spencer, Sartlett & Co., Chicago.

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eyennetum the last few days and I think we shall have everything in shape by the first of November. I am proposing that we celebrate the opening of the symnasium on Thanksgiving Day. Will you kindly consider the matter and be good enough to give me such suggestions as are in your mind concerning it:

Form No. 260.

THE WESTERN UNION TELEGRAPH COMPANY.

21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

THOS. T. ECKERT, President and General Manager.

Receiver's No.

' Time Filed

Check

es Baitlett

SEND the following message subject to the terms on back hereof, which are hereby agreed to.

February 25th, 1903,

Mr. A. C. Bartlett,

C/o Mr. O.S.A.Sprague, Pasadena, Calif.

Orders seceived. Always obey my superiors. Will take train designated Saturday night.

William R. Harper.

Propay and charge to President's office.

READ THE NOTICE AND AGREEMENT ON BACK.

ALL MESSAGES TAKEN BY THIS COMPANY ARE SUBJECT TO THE FOLLOWING TERMS

To guard against mistakes or delays, the sender of a message should order it REPEATED; that is, elegraphed back to the originating office for comparison. For this, one-half the regular rate is charged addition. It is agreed between the sender of the following message and this Company, that said Company shall not be liable for mistakes or delays in the transmission or delivery, or for non-delivery of any unrepeated message, beyond the amount received for sending the same; nor for mistakes or delays the transmission or delivery, or for non-delivery of any repeated message, beyond fifty times the sum received for sending the same, unless specially insured, nor in any case for delays arising from unavoidable interruption in the working of its lines, or for errors in cipher or obscure messages. And this Company is acreby made the agent of the sender, without liability, to forward any message over the lines of any other Company when necessary to reach its destination.

Correctness in the transmission of a message to any point on the lines of this Company can be INSURED of contract in writing, stating agreed amount of risk, and payment of premium thereon, at the following lates, in addition to the usual charge for repeated messages, viz, one per cent. for any distance not exceeding 1,000 miles, and two per cent. for any greater distance. No employee of the Company is authorized to vary the foregoing.

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Messages will be delivered free within the established free delivery limits of the terminal office. For delivery at a greater distance, a special charge will be made to cover the cost of such delivery.

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THOS. T. ECKERT, President and General Manager.

CASA BLANCA, PHOENIX, ARIZONA. February 18th/1903 My dear Doctor: Jam very much disappointed, although I have learnes that the viering and Retting of the from Can ha figured upon with greater assurance than your half-primus Visils- and Vacations, Il Reems to me that two or more weeks spend - here in this land of Dinishme, and of perfect pestthe pender of weiting Other, and sholl learn them the things had 2% reaching hue there is should be the found hue to the should have a given to themis mich and come to themis hues and come to the brain of the training the place of the brain of the training the place of the hours, and the training of the place of the place of the hours, and the place of t

Er far as Constant motion until permit und be of great-lerna to you both in the immediate and distant fulure. My dear Doctor. you cannot Keep up full clean Custout Cessalin and not Gentually. pay the fuel bell. - Coming away is smifty a maller of drown fifty three miles yesterday and Enjoyed Ever rod of il: - my Enjoyment - would have been mereased had you been the fruit man in the carriages -Inv I have a plan which must - link out: - Oriday I go to California Delely for

Mr Mus Heard an very amorins that you com Wil- Rind regards to your family Very Omenlyymus AbBautes

HIBBARD, SPENCER, BARRILETTI & CO.

February 11th, 1903.

CHIEFFAND,

Feb.9,1903.

My doar Mr. Bartlett:-

. Harper,

It is very kind of you to say that if

necessary you will be one of the contributors. I will see

whether it is really necessary and if so will count you in.

Regretting that you cannot be with us on this important

your invitation to be one of the ten. Unformmetely for me, the city is going to rid itself of my presence Wednesday night, one day before the representative of the Cecil Rhodes Scholership Tries will be entertained by the University.

Mr. A. C. Bartlett, ou may consider me one of the consider me.

Chicago.

rgo

February 111th, 1908,

My done Mr. Bartlett:-

It is very bell to see of the contributors. I will see seether It is really necessary and if so will count you to.

Repretting that you cannot be with us on this important country. I remain

Yours yony truly,

Mr. A. C. Bartlett,

C/o Hibbard, Spencer, Bartlett & Co., Chicago.

HIBBARD, SPENCER, BARTHETTI & CO.

CHICAGO.

Feb.9,1903.

A6Bautes

Pres. Wm. R. Harper,

University of Chicago.

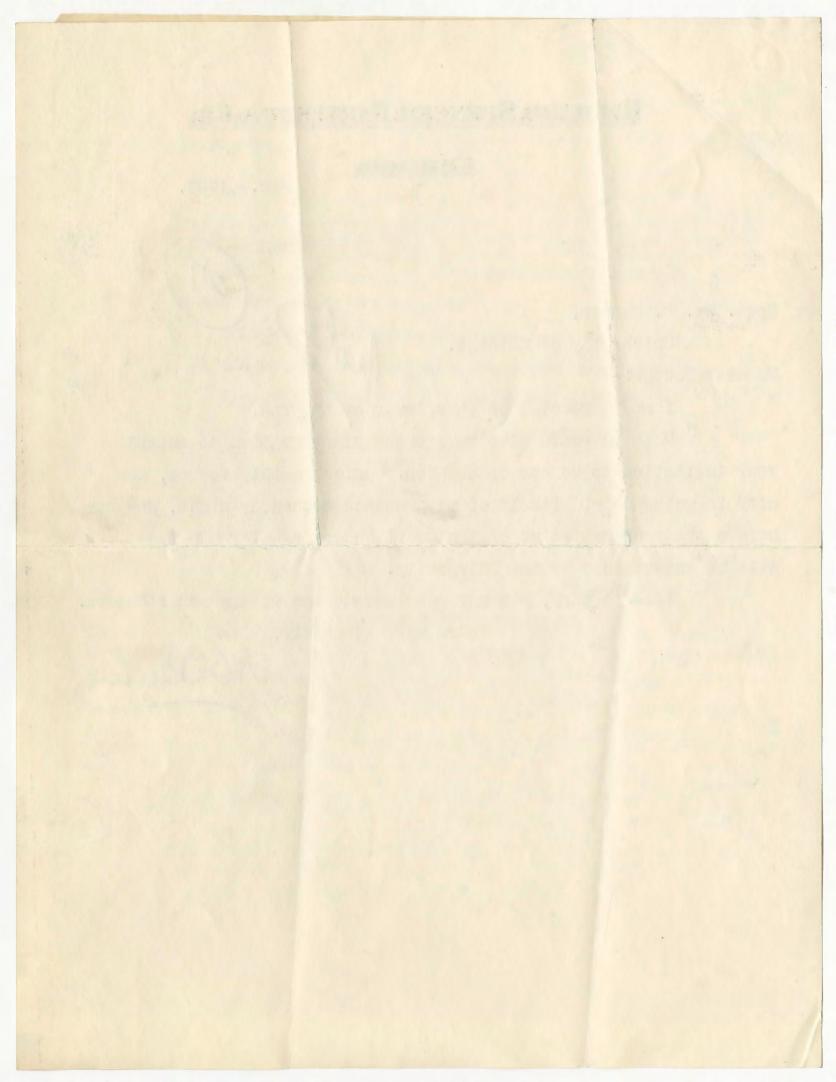
My dear Doctor: --

Jules I am in receipt of your favor of the 7th.

Nothing would give me greater pleasure than to accept your invitation to be one of the ten. Unfortunately for me, the city is going to rid itself of my presence Wednesday night, one day before the representative of the Cecil Rhodes Scholarship Trust will be entertained by the University.

> If necessary, you may consider me one of the contributors. Yours very sincerely,

T



HIBBARD, SPENCER BARTLETT W. CO.

CHECAGO

July Aug.let, 1902.

Pres. W. R. Harper,

Chicago University

Mr. A. C. Bartlett.

City.

Lake Geneva, Wis.

My dear Mr. Bartlett: see you after the meeting last night solution to Hitchcook Hall.

It is very good of you to write me under date

of July 30th. I appreciate are. Hitchcock's anxiety, but I am sure there is no basis. I have written her a full letter and I think there will be no trouble in the case. Sam, which she very man deployed. This is think everything came out right at the Board meeting. The case looks very satisfactory. On the whole it was better to postpone action.

The reports the Yours very truly, from Smell Hall were not encouraging. She wrote me that you had been so exceedingly nice and kind to her that she disliked to meetion the matter, and I suppose she expects me to do it in a diplomatic sort of may, but as usual, I have bluried it all out as acknowly as possible.

A presume that Hrs. Elichrock's anxiety is his to some misexprehension upon her park, or man ministransition that she has reselved. I would be glad IV you was told no about 12 and I will sither man or write Mrs. Mitcheook.

I respected a material, that I was abliged to leave the material present personally, I was ready to water at that meeting, but I thought it mirisoble to assoch Mr. Weller's refilled feathers a little if possible. So far so I can learn the value, with the exception of Mr. Weller's, will be

Aug.lat, 1902.

Mr. A. C. Bartlett,

Lake Geneva, Wis.

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HIBBARD, SPENGER, BARTHERTI & CO.

GHIGAGO, July 30/1902.

Pres. W. R. Harper,

Chicago University

City.



My dear Dr .-

I intended to see you after the meeting last night relative to Hitchcock Hall.

I received a note from Mrs. Hitchcock the other day in which she said she had learned that you had rented the memorial end of Hitchcock Hall to the foot-ball team, which she very much deplored. This being the end of the building in which the library, etc. was going, she felt very badly about it.

The reports that came to her from Snell Hall were not encouraging. She wrote me that you had been so exceedingly nice and kind to her that she disliked to mention the matter, and I suppose she expects me to do it in a diplomatic sort of way, but as usual, I have blurted it all out as awkwardly as possible.

I presume that Mrs. Hitchcock's anxiety is due to some misapprehension upon her part, or some misinformation that she has received. I would be glad if you will tell me about it and I will either see or write Mrs. Hitchcock.

I regretted exceedingly that I was obliged to leave the meeting yesterday afternoon. So far as I was concerned personally, I was ready to vote at that meeting, but I thought it advisable to smooth Mr. Walker's ruffled feathers a little if possible. So far as I can learn the votes, with the exception of Mr. Walker's, will be

unanimous.

We got started from Mr. Ayres' a little too late Sunday afternoon to see you. You had just left the Ryerson mansion when our boat crossed the lake. I feel sure that you had a delightful visit at Lake Geneva.

Yours very sincerely,

A63aulet

BF

, and holeman company and Mar dong and now 2 you on a apparent

Pasadena, California,

March 27, 1901.

Dr. Wm. R. Harper,

Prest. University of Chicago,

Chicago, Illinois.

My dear Doctor:



Your favor of March 8th was duly received, since which time I have been tagging the Commercial Club all over the Pacific Coast. When I return to Chicago, I will try to give you some idea of the good time we have had.

I am very sorry that you were not more successful in raising the Dearborn Seminary guaranty I cannot myself see any other way out of our present dilemma. I hope, since your return from New Orleans, you have consulted with Mr. Hibbard, for I know he takes great interest in the Seminary and may make some valuable suggestion. I fear that we shall get deeper into the hole unless some plan can be promptly devised for putting the School on a good financial basis.

I hope you are well and not trying to work yourself to death. From my present standpoint of golf, driving and loafing, I pity any man who works at all.

With kindest regards, I am,

Yours very sincerely,

A6Bantets

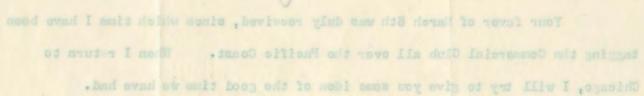
Pasadona, Cultfornia, Harch 27, 1901.

Dr. Wm. R. Harper,

Prost. University of Chiango,

Chicago, Illinois.

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With Madout repords, I am,

Yours very sincerely,

Form No. 260.

THE WESTERN UNION TELEGRAPH COMPANY.

21,000 OFFICES IN AMERICA. CABLE SERVICE TO ALL THE WORLD.

THOS. T. ECKERT, President and General Manager.

Receiver's No. Time Filed Check

3END the following message subject to the terms an back hereof, which are hereby agreed to.

April 5th, 1901.

189

To

Mr. A C. Bartlett,

Care O.S.A. Sprague, Pasadena, California.

Coolbaugh house offered at twenty-six hundred. Trustees absent.

Very important. Will kan Under the circumstances, will you join me in responsibility for lease?

William R. Harper

(D)

Charge.

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Mr. A. G. Bartlett,

Care of Mr. O. S. A. Sprague,

Pasadena, California.

My dear Mr. Bartlett:

of February twenty-sixth. It is, of course, impossible to close the school, -- for many reasons.

At the same time, I am afraid the proposed plan of a guaranty fund is not going to work out. I have made several personal visits, but withoutsuccess.

As a matter of fact, I have been greatly crowded during these weeks, and it is true that I have not made as many visits on this subject as I ought to have made; but those I have made have been so discouraging that I have rather lost confidence in myself and in the plan.

I have arranged to have the notes at the bank carried overuntilyou come back, and then we will discuss the subject. We must do something. I shall go to see Mr. Hibbard as seen as I return from a trip to New Orleans upon which I start this

named in your letter, and died would be done depends upn your for Hotband has had any in hand tell has buch lang interests to the on to the to der der gelier ours a legender der der der 14: Pasadena) California Adeniar Bartlett: , Litelian , The Color I have repeated your hand letter I of February twenty-sixth. It is, of course, inpossible to close the samma. -- for many reasons. At the same time, I am afraid the proposed plan of a guaranty fund is not going to work out. I have made several personal wistes, but withoutsuccess, As a matter of ract, I have been greatly orquied during thebe weeks, and it is true that I have not made as many wistes on this multimet as I ought to have made; but those I have made haw been so discouraging that I have rather lest confidence in myself and in the plan-I have sirenged to have the notes at the bank carried everuntilyon come back, and then we Will discous the subject. We said do something. I shall go to see Mr. Hibbard as sann as I return the trate t date room samples and at att a most

Phoenix Seb 26"01 My dear Doctor. Jam in receipt of your Dearborn Semmany letter and am somy to learn that the vonerable institution deems to be up againei - a stone wall of no inconsiderable thickness. Under the new segime the Ochor gives & much

newswitch in you letter, and present the means the claim in your fetching that you do the hour hand that you lating the metter of the solver of the metter of the solver of the metter of the solver of the metter of the part has but has had same that has you cannot true to meet the grown that and the the chair of the the grown happed you cannot be able to grown ham helpful advise, be able to grown ham. pornie of Auccess that it would seem a pily la discontinue et, on els Oun account -; and it would be the University's first failin with an appliated Ochool; - both of Which are Pulstantial reasons for renewed efforts, I can see but one plan - the one the adopted of securing a guarante fund, all that clands in the Way of filling the lest person upon the parties

peckets bearner, en his hus me men in het lung. Whe have denge eem he mending. It has been he passed dangs even he passed dangs even he passed and he great end he great end he had but had been best end he hades best each of the bally. The such some best each of the bally.

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HIBBARD, SPENCER, BARTLETT & CO.

CHICAGO,

January 28th, 1901.

Dr. Um. R. Harper.

C/o University of Chicago.

City.

my dear Doctor;

I am off for Phoenix tomorrow, and am sorry not to see you before going. I have been busy night and day since returning from asheville. Weather was charming down there.

Please do not close the University on account of my absence.

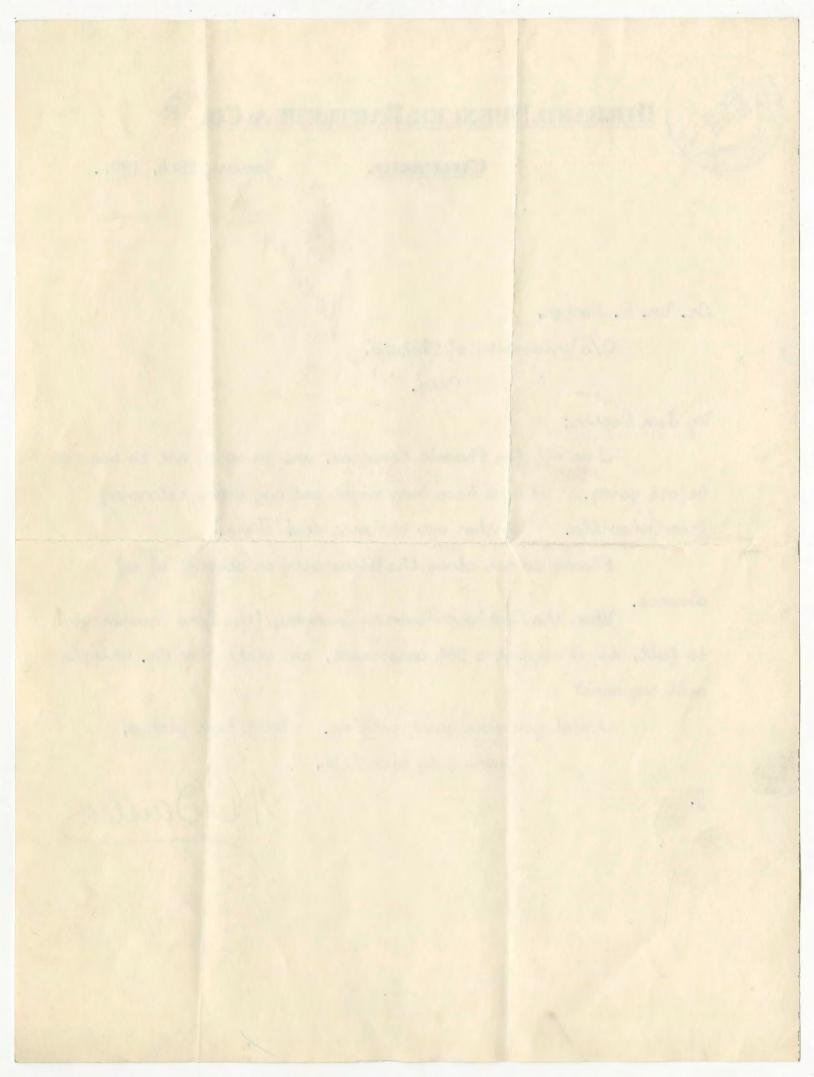
When the Dearborn Seminary Guaranty (the Lord prosper you!) is full, may I suggest a 25% assessment, and state that Mr. Whipple will pay mine?

I wish you were going with me. With best wishes,

yours very sincerely,

ACBautett

8.





DIRECTORS:

WM.G. HIBBARD, A.C BARTLETT, CHARLES H. CONOVER, E.G. CLARK, H.J. SAWE, J.J. CHARLES, A M. GRAVES.



1/11/1901 CHICAGO.



Dr. Um. R. Harper.

C/o University of Chicago,

Dear Sir;

I am in receipt of your favor of the 3rd inst.

Mrs. Helly was bown in august, 1828.

I have not seen the other

ladry.

yours very truly.

9.



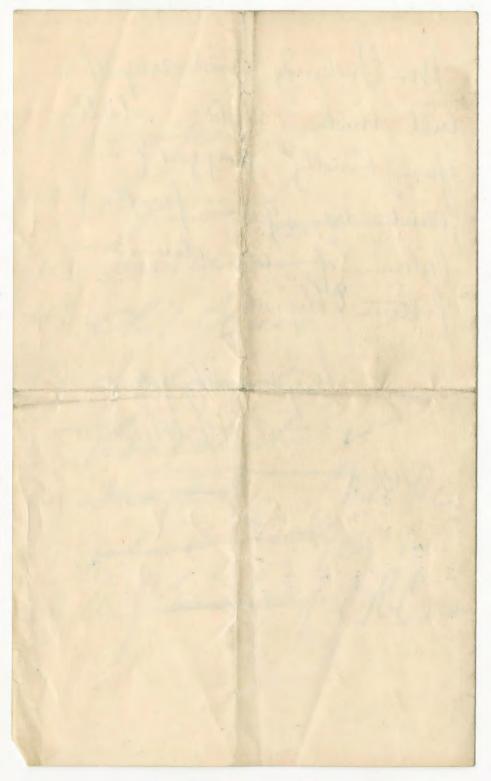
2720 Prairie Avenue.

Dear Foctor: Understand that you au "out" tought. For the other ochek (Mr Field asked for that. hour) lunch on Thursday, Meson have accepted Spragues Eckels, Maebeagh and Field, Bortlet unt yourself

7/ James Mr beland and myself. tull make light. Will 8) Hurper yn Kindly suggest for 9) Ryerrow mule as you frefer) falana of the down on fifteen V. bligmi 10 Hutchina (1) Ch. Blair Keny Sinceruly yours 12) Dreland 13) Kohlsaat V 14) Harfitt Walker Marken in 18/18/1001.

15) John & Clark on Marken Marken in 18/18/1001.

My after ling Chelran with It's



2720 Prairie Avenue. My dear Doctor have had a prolonged . Chat with Mr Rew. and he is as far from presenting his residence la Dearbon Deminay, as I am from disposing of my home in the Dame manner.

Children an offssed, his Im unded not be culting to serve upon the board, and he, himself lakes no inletest in the dehemes - I did my prettient, but wastat my brack, - Then isn't the ghost of a chance property I think Domething must be done immediately. for the Semmany finances, Duck a "Rewful" report. (Very Smerely yours 12/21/0 / All Dautett

2720 Prairie Avenue.

My dear Doctor: have heard itonggested that if Dearbon Demniany had pressed the maller of the Kew gift-a luto harden, the Pravii am house hund have been

Recurd. Yn Rnm Uhat Mrs Rew who has offered has Imi dred. Do you not think that a Communication from you to Mr Ren (or perhaps better. an internew with him) might reach the desired result-? dam umderng if you have met unt

HIBBARD SPENCER BARTLETT & CO.

CHICAGO,

november 26th, 1900.

35

Dr. Um. R. Harper.

C/o The University of Chicago,

City.

my dear Doctor .-

I send you herewith the book handed Mr. Wilson. He promises \$500., but I think if in the end there is real necessity for \$1,000. we can induce him.

Very truly yours,

8.

A.C. Bartlet

Company Character Serv. 1901. - the state of the the source of the state of the source of the , and the same amount, then the ending promise prob

HIBBARD SPENCER, BARTLETT & CO.



CHICAGO,

October 18th, 1900.

Dr. Um. R. Harper.

C/o The University of Chicago.

City.

hows

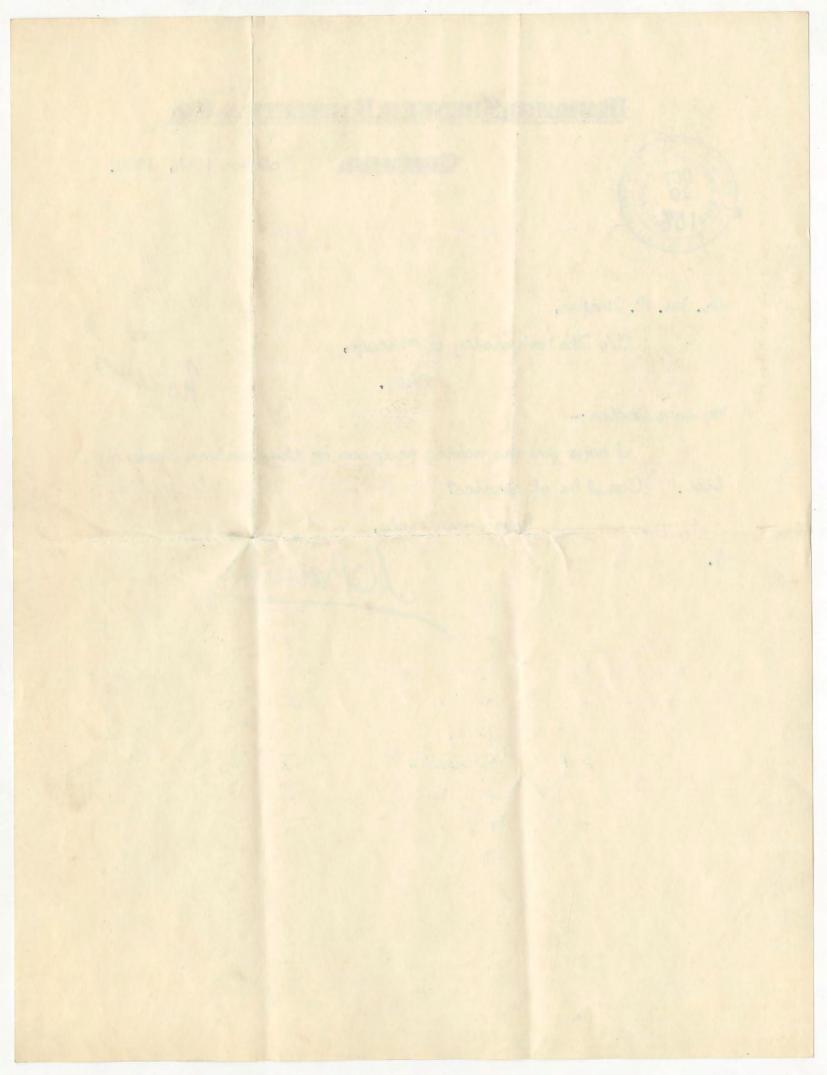
my dear Doctor:-

I hope you are making progress on the Dearborn Seminary list. Can I be of service?

yours very truly.

9.

AloBarrers



September 3rd, 1900.

My dear Mr. Bartlett:

By some accident the Sunday mail came to me yesterday. Ordinarily I do not get it.

You will understand how greatly delighted I was to receive your letter and to note its contents. For myself, for the boys, for the University, and for the Trustees, I wish to express most hearty appreciation of what you have done, and our sincere thanks for the same.

I think that we have a serious piece of work before us to comply with your terms; namely, "To erect a building of the size designed, which will correspond with the present buildings at the University, and which will be in all respects creditable to the institution", for the sum you indicate. But we will make a noble effort, and we will then see where we come out. I shall take up the matter at once with the architect, and lay before you the result at the earliest possible moment.

1000 Land

September 3rd, 1900.

My donr Mr. Barklett: " to see you."

sincere thanks for the same.

The some scottentine Sanday

mail diese to me yesterday. Cordinarily I do not

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Meanwhile, I shall hope soon to see you.

I am going east Tuesday afternoon. It is a splendid piece of news to carry with me to New York. I will not be able to lay the matter before the Trustees until my return.

Hoping that everything will turn out to your complete satisfaction, and that of the other members of your family, I remain

hearty appropriation of what you have done, and our sincere thanks for the same.

We have a person place of the size designed, which will empressed with the present had done at the size designed, which will empressed with the present had done at the rediction of the size of the size designed, which will be in all research and the rediction. But we will make, for the may you instante. But we will make a make affort, and we will the matter of the matter of the same we have out. I shall take up the matter of make at the result of the same parts of the same of the contract of the same of t

Stope without Sold, 1810,

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members of your family, Teremetal our the Universal and for the Tor the Tvery truly yours, express and our hearty appreciation of that you have done, and our strooms that he hearty appreciation of that you have done, and our strooms that he hearty appreciation of that you have done, and our

To make any one state with your anneal and the same and t

My dear Foctors. ansevering your Kind letter I am exalid among the Palmo and hesitating as to whether the date at the top of this heet thruld not read July instead of March. I truck ago the murcury langer from 960 to 1020 metho chade, but during the part few days it - has fallen to the brunity of 700 or 80°. I ham A wegran from a almost take into we have,
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had some glorines ti som the desert - which I sincerely wish you could have later with me. One hardly feels the heat in this marriebuly dry climates, and Certainly does not - realize its intensity until he consults the Chermoneter. Had you packed your bag when I packed mine you would have avoided Energeting bordering upon illness. I am glad to Know that your health has improved. Last- week I visited the "Buckeye" section of Chirina in which no white men ham get died, and from which very few have been translated,

I'me of think of it, this more of question whether my Connedur with the Unwanty as a huster amle he we have best interests of the institution, would would not spread and out too this for my mother had sailed on was about dailing. I hear all along, befieldet to reach Chricago by april 14 het it now seems as over and strike that town. I am building a Make and sometimons hum an my new rand, Sofony that the entire Harfor formuly is well and happy, Verysmanly yours AlBanter



WM. G HIBBARD, A.C. BARTLETT, C.H. CONOVER, E.G. CLARK, H.J. SAWE, J.J. CHARLES, A.M. GRAVES.



CHICAGO.

Dr. Wm. R. Harper,

C/o University of Chicago, City. My dear Doctor -



I know how much you are interested in North Carolina, and I feel that you should know something of the literature of the I have therefore asked Mr. Shepherd M. Dugger to send you a copy of "The Balsam Grove of Grandfather Mountain", which I trust will reach you some time next week.

Trusting that you will not become so facinated with the story that you will forget your duties at the University, I am, Yours truly,

The speeches at the In Theren denne were fine,

CONTRACTOR SECTION Dr. Wm. R. Harper, C/o University of Chicago, City. My dear Doctor. -I know how much you are interested in North Carolina, and I feel that you should know something of the literature of the State. I have therefore asked Mr. Shepherd M. Dugger to send you a copy of "The Ealsier Grove of Grandfather Hountain", which I trust will reach you some time next week. Trusting that you will not become so factuated with the story that you will forget your duties at the University, I am, Yours truly,



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E.G.CLARK, H.J.SAWE, J.J.CHARLES,
A.M.GRAVES.



on

Dr. Wm. R. Harper,

C/o University of Chicago,

City.

My dear Doctor:-

If you do not wish Mr. Sprague and myself to take liberties with you and your name you must remain in the city. We have arranged for the Dr. McPherson dinner to be given at the Chicago Club next Tuesday evening, at seven o'clock. The invitations are to be extended by:

Dr. Wm. R. Harper,

A. A. Sprague,

Byron L. Smith,

A. C. Bartlett,

Marvin Hughitt,

Chas. L. Hutchinson,

Cyrus H. McCormick,

Marshall Field,

A. C. McClurg.

Franklin macleagh.

Those who are to be invited are those named in the foregoing list, and-

Dr. F. W. Gunsaulus,

Martin A. Ryerson,

E. G. Keith,

Prof. Coulter;

Prof. Judson,

Librarian C.N. Andrews,

Frank O. Lowden,

John M. Clark,

Chas. S. Holt,

Franklin MacVeagh,

Ernest A. Hammill,

Chas. R. Corwith,

J. Vance Cheney,

T. B. Blackstone,

Thos. Murdoch,

H. N. Higinbotham,



Dr. Wm. R. Harper,

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Frank O. Lawien,

John M. Clark,

Chas. S. Holly,

Prantit in MacVeach,

Brough A. Regerill.

Chan. R. Corrdin.

J. Vimco Cheney,

T. B. Blackstone,

Those Murdock,

R. W. Highworthman,

Wm. A. Fuller, Robert T. Lincoln, Dr. McClure. Asst. Pastor Lippincott, John J. Mitchell. The balance of the arrangements are that Dr. Harper is to preside, and that he is to do what talking he chooses and call upon any one that he may like to have speak. Would not short speeches by yourself and Dr. Gunsaulus be all that would be necessary? The matter of speeches is left altogether with you. No one has spoken to Dr. Gunsauls about it. Trusting that the arrangement made will be satisfactory to you, I am, Yours truly, J.

waller. A. Buller. Robert T. Lincoln. Dr. McClure. Asst, Pastor Lippincott, . Ilenoth . L miet. The balance of the arrangements are that Dr. Harper is to preside, and may like to have speak. Would not abort appendes by yourself and Dr. Gunsaulus he all that would be necessary? The matter of speeches is left altogethaor with you. We one has spoken to Dr. Gunsaulus about it. Trusting that the arrangement made will be satisfactory to you, I am, Yours truly,

2720 Prairie Avenue.

Dear Soctor: Am Spragm and I have latted the metheren matter over and think a genetemens driner at - the Club at Im dale between from 10th and 15th (before the Church, the clergy and others begin

making deminitrations)

would be as comflementary ets unt ynn a less and agreeable to the Doctor as any Entertainment he Could dense: What do you chante of d-1 Then would be Gumanlus (who doesn't Count, for And an oceasion, arming the clergy) and the se Hulitman, Hughtt, Hamill, The state of the s Cil Jackson and others of his intimate Lecond Church friends Zi i k Ym. perhafs Knin Le is it beller cham does lither fragen and appropriate of the second In McPherson If the



WM. G. HIBBARD, A.C. BARTLETT, C. H. CONOVER, E.G.CLARK, H.J.SAWE, J.J. CHARLES, A.M. GRAVES.



Dr. Wm. R. Harper,

Care of The University of Chicago,

My dear Doctor :-

Your letter of the 4th, reached me in New Orleans. I was coming home so soon that I did not reply. I herewith enclose you my check for \$ 1500,00, with a note filled out, except as to the date of payment. Please fill this in and return the note addressed to me at my office.

I leave town to-morrow morning for Asheville, to be gone a little time. Can I be of service to you down there? I am very glad indeed that you have closed the matter up.

I wish you were going to Asheville with me. I saw Dr. Barrows this morning. He says that you are not in a firstclass condition. Oughtn't you to have a little vacation ?

Very truly yours,

A6 Barilys

Moh. 10-(38.



Dr. Wm. R. Harper,

.viger for bib I fant moon on emon written aw I . tmasfr0 except as to the date of payment. Please fill this in and return

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I wish you were going to Asheville with me. I saw Dr.

C.H. CONOVER, Secy.

12 artlet LAKE AND WABASH,

Chicago, June 4th 1896

My dear Doctor: From a conversation Mo Bautett had with Mrs Kelley, last buck I am inclined to think the present an unfavorable line to affrical the latter with a charty forforeiting, Muskelly has decided to do Something for the Cortland My people. and to daing her dollars for that purpose. I will call with you on Friday avening of you deem it advisable, but my our empression is that a more auspieino season can be Rebelit. I am off for trane on Saturday, Just you were going with us. Al Bartos

September 30th, 1903.

Mr. A. C. Bartlett.

C/o Hibbard, Spo cor, Bartlett & Co., Chicago.

My dear Mr. Bartlett:-

I wish to express my appreciation of the letter from an employer of labor. I have read it with great interest. I am sure that this letter will accomplish good. The spirit is ideal.

Yours very truly,

Reptomber 30th, 1993.

the. A. C. Burtlett,

C/o Mibbard, Spo cor, Bartlett & Co., Chicago.

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Tours very truly,

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A.M.GRAVES.



Dr. Wm. R. Harper,

University of Chicago, City.

My dear Doctor: --

I am grieved to receive your letter of the 30th inst., because I had hoped for better things. Will you excuse me for reading you a short lecture? I have, as you perhaps know, had some experience in the consequences of overworking. A few years ago I thought it impossible to have too many duties crowded upon me and I accepted all that came. I did the detail work upon our "Summer Quarter Amnouncements", when I had men in my employ who were capable, if I had only realized it. I wrote "Commentaries" when I should have been sleeping or dancing. I preached in the "Old South Church, Boston" when I should have been floating down the Mississippi River with my friends. As a consequence, I got within hearing distance of the next else world, and came very near being of no value to myself or any one so long as I remained in this one.

I tell you, my dear Doctor, no man can do all there is to be done on this earth and you had best not undertake the job; or rather, having undertaken it, you had best relinquish a part of the task.

A gentleman said to me last week, "Dr. Harper is committing a crime, but he doesn't know it."

I do not feel that my acquaintance with you justifies this letter, but I have written it and can only hope that you will grant



TO BURN SEAT OF HE

CHIEF ACTO, 1/31/96

Dr. Wm. R. Harper,

University of Chicago, City.

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Very truly yours,

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Dr. Harper

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Very truly yours,

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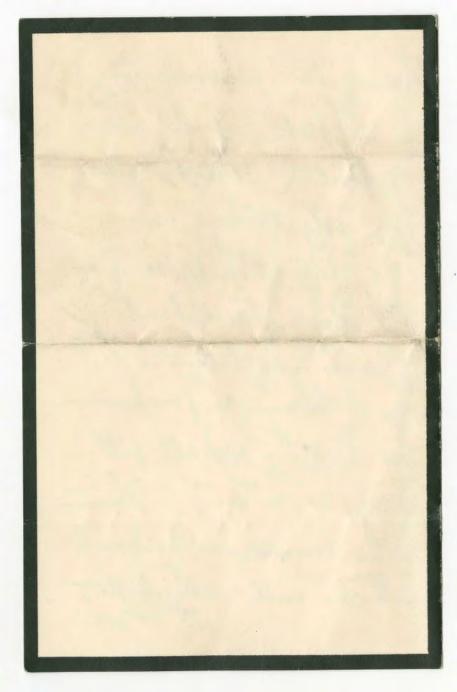
Bartless 2720 Prairie Avenue. My dear Foctor: 1 the work incident - to your Vacatur has mit-made you oblining to everything part present and future, you cull, perhaps, recall the ouggestion that I made with reference to you and Mis Harper accompanying us on our Inchen Inf. I regrelled that Mrs Harfor

ond highing in the live come back in the built from one hack in the built of the sand form me in a circle of the as form him and frederich into, or that machine of securing first excerningles, or great other and form family or after one could secure of securing first excerningles, or greats others of securing first excerningles, or greats others of securing first excerningles, or greats others. Chought of under not be Consistant for her le lean her family, but notest week pleasure that she afformed of your going. I The have decided to leave hen fir St Louis Feb 7th (in the Evening) and lake the boat for hen Orleans on the 8 the reaching the latter city Mardi Gras. Spending a few days at- Vass Christian in will Clark west for Phrenix bernam then as long as inclinations Oliclate and cumustances permit-The trip down the Kner will be one Continuous rest, made up



2720 Prairie Avenue. My dear Soctor; learn from the papers that Im lailing is absent from the City, and not harne dan presum

her is wandering. I lake I for grantest that you an miting over the beleftime and Do Know about these gentlemen. I have no preference as to who chall fill any vacances, There an numerous orams which well occur to



THE WORLDSON UNION THE CERAPH COMPANY.

INCORPORATED CABLE SERVICE TO ALL THE WORLD. 21.000 OFFICES IN AMERICA.

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This is an UNREPEATED MESSAGE, and is delivered by request of the sender, under the conditions named above.

THOS. T. ECKERT. President and General Manager.

RECEIVED at ILLINOIS CENTRAL DEPOT.

HYDE PARK CHICAGO

64 CH LC RF 14 Paid

Pasadena Calif Mar 30-1900

President William R. Harper,

University Of Chicago.

Regret that as a syndicate or as individuals We are not prepared to act.

A. C. Bartlett.

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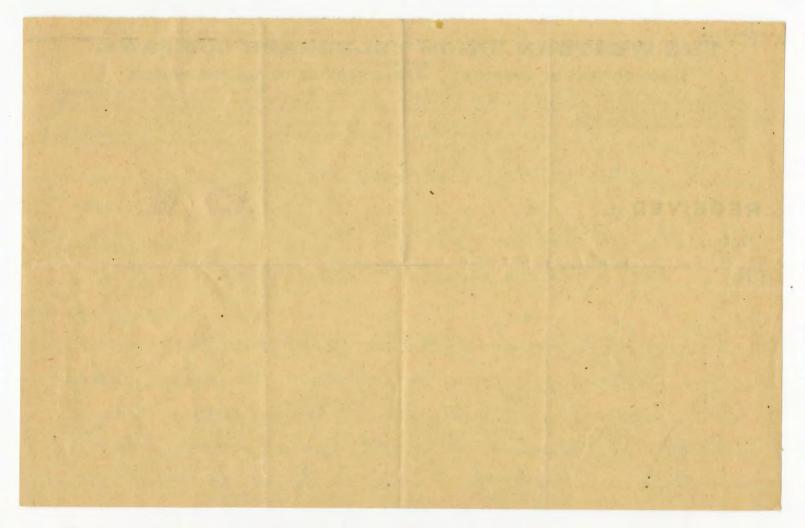
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THOS. T. ECKERT. President and General Manager.



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A LETTER

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HIS FELLOW CITIZENS

FROM THE STREET THE PARTY OF TH

AN EMPLOYER OF LABOR

CHICAGO, September 25th, 1903.

Dear Sir:

Has not the day arrived when Employer and Employe can together calmly review the past, study "The Signs of the Times," and reach the same conclusion regarding the results of the war now being waged, in our city, between Capital and Labor, should it be long continued?

As Money Capital and Labor Capital are unquestionably dependent upon each other, is it wise to continue a conflict which must necessarily score severe losses to both?

For the purposes of this letter, we need only to casually review the various steps which have led to present conditions.

It is generally acknowledged that, in the human greed for money, the rapid growth of business, the formation of corporations, and the great consolidations which have occurred during the past few years, the interests of Labor Capital did not receive all the consideration to which they were entitled.

Workmen, individually, could not command the attention which their requests or demands merited, and they felt compelled to form Unions for the purpose of making themselves heard, and of asserting their rights, which they intended to do by just and legal means. The purpose was a laudable one, and the outcome has, in many instances, justified the hopes of the organizers by placing Labor upon its rightful basis, increasing wages, shortening hours of work, and improving sanitary and other conditions.

In Union there is strength, but in Unions there may exist elements of weakness, which will eventually neutralize much of the good that has been accomplished, undermine the Unions themselves, and jeopardize their very existence.

In the outset, the leaders were, as a rule, thoughtful, fair-minded men (fortunately many of these men are still leaders), and the rank and file was composed of those who earnestly and consistently sought to formulate and execute plans which should improve their own condition and that of their fellow members, without injustice to others, either workmen or employers.

Unfortunately, as Time went on, and as both Unions and their membership greatly increased in numbers, the official control of affairs, the making of rules, and the general legislation too frequently came under the control of men who wanted to display an authority to which they were unaccustomed; to add to their personal income; to increase their political influence; or, having lost their heads, to viciously injure Capital (Money Capital) with little reference to the effect upon Labor. They are the men who have, not infrequently, encouraged and even insisted upon enforcing unreasonable demands by legal or illegal means. They are the unthinking men who do not realize that an effective blow aimed at Capital always cripples Labor.

With increased numbers, drawn from all classes of workmen; with too little attention paid to qualifications; the adoption of rules which ignored the differences in capability, but compelled all men to be classed with the lower grade workmen, thus stifling ambition and necessarily

making the quality of workmanship inferior; the reducing of intelligent and efficient workmen to the level of machines by fixing their maximum output at a point below their natural producing power; the petty quarrels of Unions among themselves over the right to do special small bits of work in a large job, the Unions are losing and must more and more lose the sympathy and support of the general public. What is of vastly more importance to every citizen of Chicago is the fact that while the better class of Union men stand for law, order, and the rights of their fellow men, the irresponsible and ignorant court the assistance of hoodlums and criminals in defying the law and in denying the rights of others, and at the same time bring disgrace upon the organizations to which they belong. It should not be disputed by the most radical that a body of men, either legally or not legally constituted, has no more right to say what disposition any lawabiding fellow citizen, not a member, shall make of his time, labor, or money than it has to say how he shall vote. Still farther than this, when that body undertakes by force to compel obedience to its dictation, it must do so illegally or criminally.

We all learn from experience, and it is to be hoped that the Unions will go back to early principles and depend upon their moral influence in securing the personal rights of their members rather than upon coercion of either Employer or Employe in a manner not sanctioned by law, or endorsed by the public.

The foregoing all leads to the questions:

Haven't Employers been taught that the rights of every Employe should be recognized before asked for or demanded? Haven't they learned that in the long run such rights must be recognized?

Do not all Employes realize that ultimately every man, Union and Non-union alike, must be protected by the executive branch of our Government, without reference to political effect, or we shall cease to have a real Government? That our courts as rapidly as called upon to render decisions, will do so in accordance with the laws upon the statute books, regardless of whether verdicts favor Employer or Employe, individually or in organization?

In the efforts of Unions to secure for their members a greater share of present prosperity (too much of which will be found to exist only upon paper), are they not liable to go to an extreme which will result in future misery and distress? If wages are forced to an unnaturally high level, will not the panic which will, as a consequence, be precipitated in the labor world on the advent of "Hard Times" (and they are bound to come) be not only disastrous to workmen, but more disastrous to Unions? What is so certainly assuring and hastening the coming of "Hard Times" as the radical and unwarranted action of the extremists upon both sides of the labor question?

When the demand shall be for work and not for workmen, what power can hold together in organization willing and unwilling members: those who have joined from principle and those who have joined from fear; good workmen and poor workmen; those who want to do an honest day's work for a full day's pay and those who want a full day's pay for the least work they can do; the thrifty and the thriftless? Is not this the proper time to stop and consider which is better for Unionism, strength in numbers, or strength of members?

Is it not true that the United States, to keep its present position as a manufacturing country among the nations, must hold its foreign trade, and that this trade is liable to be lost on account of inability to compete in price at cost of production?

Is it not true that in order to maintain a fair rate of wages in every department of industry (not alone in manufacturing) there must be no great influx of foreigners, and that they are coming in large numbers, attracted by the present wage scale?

Is it not a tact that the increase in the cost of living because of the high price of labor in manufacturing the commodities in daily use nearly counterbalances the increase in the wages secured by workmen?

Are you aware that no manufacturers are starting new enterprises in Chicago; that building is now confined to actual necessity, and will probably be insignificant in amount during the coming year?

Do you know that in other cities in this country, which have gained less reputation for labor agitations than has Chicago, the growth is much more rapid?

Have those employers who have been trying to get, at all hazards, the most possible work for the least possible expenditure of money in wages and improved conditions, figured to see just how much they have actually saved by pursuing such a course?

Have those employes who have been crying for strikes to enforce demands, whether reasonable or unreasonable, made a careful calculation to learn how much larger their Savings Bank balances are than they would have been had they adopted the plans advised by conservative leaders?

Is it not the duty and for the interest of every man who gives thought to the future to consider what he may do towards averting calamities which are sure to befall this community if there is not a change in the feeling and relationship existing between Employer and Employe and between fellow workmen?

Should each employer evince a willingness to pay full prices for honest labor done in days of reasonable length and in suitable environment, with extra pay for extra quality or greater production; and should each employe strive to increase his wages by doing better and more work during those "reasonable hours;"-should he as a Union man endeavor to eliminate from the manual of his organization all the petty rules which detract from his own efficiency and which belittle his manhood; should he always vote and act with those members who work for permanent good and not for momentary advantage; should he labor to make his Union attractive to the best citizens from among the best workmen, and repulsive to the indolent, the ignorant, and the vicious;—should he as a Non-union man make his services so valuable that they would always, in "Good Times" and in "Bad Times," insure him employment, and in due time ample protection, should he by his course and influence convince any and every Union that men of his character and caliber never become members except when the Union is outspoken in word and convincing in act that it stands for law and order and the rights of every man, and that it is not the football of blatant agitators or self-seeking organizers—in other words, should every honest, conscientious citizen, employer or employe, do his manifest duty at this critical period, Chicago would be known for its rapid growth in business, the abundance of its labor at good wages, and its general prosperity.

Very truly yours,

P. S.—Kindly hand this to a neighbor whose address has not been obtained.